

Nurse manager's recognition behavior with staff nurses in Japan-based on semi-structured interviews

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ABSTRACT

Objective: The purpose of this qualitative study was to obtain a better understanding of nurse manager's recognition behavior. **Methods:** This study, consisting of semi-structured interviews, was conducted in five hospitals with 100 beds or more in the Kanto, Kansai, and Kyushu regions of Japan. Fifteen nurse managers, who each had more than one year of professional work experience as a nurse manager, participated in this study. **Results:** We extracted four categories and fourteen subcategories as the factors related to the recognition behaviors in nurse managers. The first category is the basis of the recognition behaviors, which were divided into the following four subcategories: recognition behaviors that they received, perception of recognition behaviors, construction of confidential relationships with staff nurses, and the organizational climate. The second category is the issues that make recognition behaviors difficult, which were classified into the following three subcategories: multiple duties, number of staff nurses, and characteristics of the recent staff nurses. The third category is the factors regarding the staff nurses that must be considered, which consist of the following two subcategories: the characteristics and motivation of staff nurses and recognition behaviors that the staff nurses expect. The fourth category is the methods of the recognition behaviors, which consist of the following five categories: watching over and consideration of individuals, evaluation of routine work, development as a professional, opinion sharing and delegating work, and promotion of work-life balance. **Conclusions:** The recognition behavior by nurse managers is influenced by their own experience, and nurse managers practice recognition behaviors in response to the charac-

teristics of their staff nurses in a busy environment. Our results suggest that nurse managers need expertise in management for them to identify appropriate recognition behavior.

KEYWORDS

Recognition Behavior; Nurse Manager; Staff Nurses

1. INTRODUCTION

Recognition behaviors impact individual, group, and organizational outcomes. For the individual, recognition has been associated with elevating one's self-esteem [1, 2]. Positive self-esteem fuels psychological capital factors (self-efficacy, optimism, and resiliency), which can in turn affect job performance as well as how we communicate with patients, families, and peers and improve safety efforts [2,3]. Recognition in one's workplace can lead to the perception of organizational support wherein people feel personally valued by their employers [4-6]. The relationship between recognition, retention, and engagement indicates that when people are recognized for their contributions and feel valued by their organization, they tend to feel satisfied and engaged, increasing the likelihood they will stay in their current position [7,8]. In contrast, the lack of recognition is associated with discontent, poor morale, and reduced productivity and has been cited as the primary reason for turnover of staff nurses [9]. Inspired by the 1992 study by Blegen [1], Ozaki [10] translated the scale into Japanese in 2003 and modified it to correspond to nursing staff scenarios in Japan. As a result of factor analysis, it was discovered that there are five factors that correlate with job satisfaction: 1) reporting/announcing results; 2) supervising and supporting staff nurses; 3) assigning jobs with responsi-

bility; 4) reporting evaluations from patients; and 5) respect of desired working hours. However, few studies have been conducted to identify the recognition behavior that is most important to nurses in Japan. Thus, we focused on the recognition behavior by nurse managers.

In our previous study, we investigated how staff nurses perceived the nurse managers' recognition behaviors and found that there was a discrepancy in the practical approaches to these behaviors between the nurse manager and staff nurses. We assumed that one factor causing this discrepancy could be perception gaps between the nurse manager and staff nurses. We also found discrepancy among the recognition behavior factors. Furthermore, we would like to clarify the structure of the nurse manager's recognition behavior. Therefore, the aim of this study was to obtain a better understanding of the manager's recognition behavior with semi-structured interviews.

2. METHODS

2.1. Participants

Fifteen nurse managers participated in this study. They were selected from five hospitals with 100 beds or more in the Kanto, Kansai, and Kyushu regions of Japan. Following the agreement of the involved organizations, the researchers explained the project and procedures to the nurse managers. Criterion sampling was used as intentional sampling because each person had at least one year of experience as a nurse manager. All participants were women. The mean age was 46.6 years (range: 42 - 50 years). Regarding professional work experience as a nurse manager, the mean experience was 5.1 years (range: 1 - 9 years) (**Table 1**).

2.2. Data Collection

We conducted a qualitative study using semi-structured interviews. The interview topic guidelines were developed by the investigators. The following six questions were used as an exploratory descriptive research design:

- 1) How do you think about recognition behavior?
- 2) Is there anything that has affected your perception of recognition behavior?
- 3) What type of recognition behavior do you think the staff nurses expect?
- 4) What type of recognition behavior do you usually give to the staff nurses?
- 5) What kind of response do you receive from the staff nurses?
- 6) Do you feel it is difficult to engage in recognition behavior for staff nurses?

All interviews were conducted in a private area at the nurse managers' workplace for 0.5 to 1 h. Interviews were audio-recorded and later transcribed for the analysis.

2.3. Rigor

The rigor and trustworthiness of this study process and its findings were guided by Lincoln and Guba's criteria for evaluating qualitative research [11,12]. They developed the following criteria to demonstrate the trustworthiness of qualitative studies: credibility, transferability, dependability, and conformability.

- In our study, credibility was established in several ways. First, we used purposeful sampling, and specific, criteria-based sampling for information to ensure that participants were knowledgeable and had

Table 1. Demographic characteristics of the nurse managers.

No	Age	Years of experience as nurse manager	Academic background	Work unit
1	44	2	Diploma in nursing	Education
2	47	5	Diploma in nursing	Outpatient
3	50	1	Diploma in nursing	Internal medicine ward
4	50	9	Graduate university	Surgery ward
5	44	8	Diploma in nursing	ICU
6	47	7	Junior college graduate	Internal medicine ward
7	45	6	Junior college graduate	Orthopedics ward
8	51	7	Diploma in nursing	Surgery ward
9	50	4	Diploma in nursing	Internal medicine ward
10	45	5	Junior college graduate	SCU
11	49	7	Junior college graduate	dental oral surgery ward
12	46	3	Junior college graduate	Gastrointestinal and breast surgery ward
13	46	3	Junior college graduate	Cardiovascular ward
14	47	4	Junior college graduate	Respiratory, blood and oncology ward
15	42	5	Junior college graduate	HCU
Mean (\pm SD)	46.8 (\pm 6.0)	5.1 (\pm 2.3)		

over one year of experience as a nurse manager [13]. Second, the researcher exchanged e-mails with the participants before the interview to build a strong, confidential relationship. Third, membership checks were performed [12].

- **Transferability:** Participants in the present study were all classified in the same way (as nurse managers) and each was required to meet strict inclusion criteria. In Japan, a clear definition of nurse manager has been lacking in the literature, making it difficult to analyze and synthesize the findings from previous studies. The nurse manager definition in this study allowed us to apply the research findings with confidence.
- **Dependability:** The author who conducted all the interviews received feedback on interviewing techniques from an expert senior investigator in the research team. This approach facilitated consistency of the data collection methods.
- **Conformability:** All interviews were audio-recorded, contributing to maintaining an audit trail that could be used to trace each step of the analysis back to the original study protocol. Content analysis of the data and peer review of the steps in the analysis were achieved through an interactive feedback process with the research team.

2.4. Ethical Consideration

The study was approved by the Ethics Committee of Kyoto University Graduate School and the Faculty of Medicine. Additionally, research permission was given by the chief nursing directors of all five hospitals.

2.5. Data Analysis

The authors independently reviewed the transcriptions and constructed tables of code categories based on the actual words or phrases (meaning units). We independently identified themes representing one or more code category and specific quotations representing each code category. This qualitative content analysis approach was adapted from Graneheim and Lundman [14]. We used the Nvivo 9 software program (QSR International Pty Ltd, Concaster, Victoria, Australia) to count the meaning unit code categories. We discussed the coding theme and the major themes arising from the data to reach consensus.

3. RESULTS

We extracted four categories and fourteen subcategories as the significant factors of the nurse manager's recognition behavior (**Table 2**).

Basis of recognition behavior:

We selected four subcategories as the basis of recognition behaviors, which were recognition behaviors that

they received, perception of the recognition behaviors, construction of a confidential relationship with staff nurses, and the organizational climate. The recognition behavior that they received included nine codes, which were "I was allowed to do anything, which was very useful", "She listened to my story enthusiastically", "She watched me when I was not aware", "I received a letter of gratitude", "I was told she was glad to be with me", "My proposal and opinion were accepted, so I have a sense of accomplishment", "I was praised and promoted, and I do the same for others", "I was instructed to perform a task but did not receive praise, so I try to praise others as much as I can", and "Since I used to have a feeling of unfairness, I place an importance on fairness". Fourteen participants (93%) answered that these recognition behaviors that they received are the basis for their current perceptions of recognition behavior and practice. The perceptions of recognition behaviors included two codes, which were "Praise is regarded as a more important factor than before" and "Recognition behaviors are necessary in particular for young staff nurses". Eleven participants (73%) recognized that recognition behaviors are necessary for the growth of staff nurses. The construction of a confidential relationship with staff nurses included three codes, which were "It is necessary to recognize each other", "It is necessary to build a confidential relationship", and "As long as the human relationship is good, the recognition behavior is not required for the communication". They told us that the confidential relationship with staff nurses is a premise for the practice of recognition behaviors. The organizational climate included four codes, which were "Caring about particularly young staff nurses by the nurse manager and all staff members", "Bringing up staff members by the entire organization", "Ward with high motivation", and "Recognition behind the scenes". They placed importance on having a culture of personal development at the workplace wherein the nurse manager attempts to be uplifting for staff nurses in the entire ward or hospital.

Issues that make recognition behavior difficult:

The issues that make recognition behaviors difficult had three subcategories, which were multiple duties, the number of staff nurses, and the characteristics of recent staff nurses. The multiple duties consisted of two codes, which were "I am too busy and my job is too demanding" and "I cannot afford to praise someone for performing their duties". Most of the participants were busy with their daily multiple duties and found it difficult to take care of other staff nurses. Three codes could be applied, which were "It is hard to find small things in daily duties", "It is difficult to support or follow all staff nurses", and "It is difficult to fairly watch each staff nurse". Most of the nurse managers manage 30 - 40 staff nurses and find it difficult to take care each of them. The characteristics of recent staff nurses consisted of five codes,

Table 2. Recognition behavior: Category, Subcategory and Code.

Category	Subcategory	Code
The basis of recognition behaviors	The recognition behaviors that they received	I was allowed to do anything, which was very useful
		She listened to my story enthusiastically
		She watched me when I was not aware
		I got a letter of gratitude
		I was told she was glad to be with me
	The perceptions of recognition behaviors	My proposal and opinion were accepted, so I have a sense of accomplishment
		I was praised and promoted, and I do the same for others
		I was instructed to perform a task but did not receive praise, so I try to praise others as much as I can
		Since I used to have a feeling of unfairness, I place an importance on fairness
		Praise is regarded as a more important factor than before
The construction of a confidential relationship with staff nurses	Recognition behaviors are necessary in particular for young staff nurses	
	It is necessary to recognize each other	
	It is necessary to build up confidential relationship	
The organizational climate	As long as human relationship is good, recognition behavior is not required for communication	
	Caring about particularly young staff nurses by the nurse manager and staff nurses	
Issues that make recognition behavior difficult	Multiple duties	Bringing up staff members by the entire organization
		Ward with high motivation
	The number of staff nurses	Recognition behind the scenes
		I am too busy and my job is too demanding
		I cannot afford to praise someone for performing their duties
	The characteristics of recent staff nurses	It is hard to find small things in daily duties
		It is difficult to support or follow all staff nurses
		It is difficult to fairly watch each staff nurse
		They have not had an experience of failure and do not learn things
		It takes time for them to grow into full-fledged nurses
Factors regarding staff nurses that must be considered	The characteristics and motivation of staff nurses	They can only do their own jobs
		They highly evaluate themselves, although they do not work on their tasks
		They place an importance on their private time
	The recognition behaviors which the staff nurses expect	It is necessary to change a way of recognition behaviors in accordance with levels of motivation
		We practice recognition and instruction by sorting the staff nurses into three categories
		We understand their background and character
		We understand staff nurses and recognize their personalities
	The watching over and considering individuals	Recognition depending on their age
		Timing to speak
		They want to be praised by patients and their family
Methods of recognition behavior	The evaluating routine work	They do not expect excessive recognition
		They place an importance on detailed evaluation
	The developing as a professional	They are recognized by co-workers and seniors
		We listen to staff nurses talking
		We offer a warm expression
	The opinion sharing and delegating of work	We provide a feeling of security that they are watching the staff nurses
		We speak to the staff nurses with interest
		We accept their existence
	The promoting work-life balance	We look at them doing their best
		We look at and evaluate inventive ideas of the staff nurses
		We share care for patients and evaluations from patients
		We praise the staff nurses for doing their best with concrete words
		We praise staff nurses particularly when they are busy
		We praise the good points of the staff nurses at personal interviews, which are regularly carried out, and reinforce that they are doing a good job/recommend additional training and education to increase their motivation
		We recommend the next step
		We mentor the staff nurses so that they can be independent
		We transfer authority and support them
		We listen to their opinions and incorporate feedback
		Delegating work increases their motivation
		Requests are respected for work schedule although equality is regarded as important
		Request for days off and privacy is respected

which were “They have not had an experience of failure and do not learn things”, “It takes time for them to grow into full-fledged nurses”, “They can only do their own jobs”, “They highly evaluate themselves, although they do not work on their tasks”, and “They place an importance on their private time”. The nurse managers found human resource development difficult due to the characteristics of young staff nurses.

Factors that must be considered regarding staff nurses:

The factors that must be considered regarding staff nurses consisted of two subcategories, which were the characteristics and motivation of staff nurses and recognition behaviors that the staff nurses expect. The characteristics and motivation of staff nurses had six codes, which were “It is necessary to change the recognition behaviors according to the levels of motivation,” “We practice recognition and instruction by sorting the staff nurses into three categories,” “We understand their background and character”, “We understand staff nurses and recognize their personalities”, “Recognition depends on their age”, and “Timing to speak”. Nine participants (60%) with more than five years of experience as a nurse manager stated that the level of recognition needs to be changed depending on the individual characteristics and the age of the staff nurses. The recognition behaviors the staff nurses expect included four codes, which are “They want to be praised by patients and their families”, “They do not expect excessive recognition”, “They place an importance on detailed evaluation”, and “They want to be recognized by co-workers and seniors”. The participants judged what type of recognition behaviors the staff nurses expect based on the response or remark of the staff nurses.

Methods of recognition behavior:

The methods of recognition behaviors had five subcategories, which were watching over and considering individuals, evaluating routine work, developing as a professional, opinion sharing and delegating work, and promoting work-life balance. The watching over and considering individuals consisted of six codes of empathic recognition behaviors for each staff nurse, which were “We listen to staff nurses talking”, “We offer a warm expression”, “We provide a feeling of security that they are watching the staff nurses”, “We speak to the staff nurses with interest”, “We accept their existence”, and “We look at them doing their best”. The evaluation of routine work had four codes, which were “We look at and evaluate the inventive ideas of the staff nurses”, “We share care for patients and evaluations from patients”, “We praise the staff nurses for doing their best with concrete words”, and “We praise staff nurses particularly when they are busy”. The development in a professional job contained three codes, which were “We praise the

good points of the staff nurses at personal interviews, which are regularly carried out, and reinforce that they are doing a good job/recommend additional training and education to increase their motivation”, “We recommend the next step”, and “We mentor the staff nurses so that they can be independent”. The opinion sharing and delegating work included three codes, which are “We transfer authority and support them”, “We listen to their opinions and incorporate feedback”, and “Delegating work increases their motivation”. The promoting work-life balance included two codes, which are “Requests are respected for work schedule although equality is regarded as important” and “Request for days off and privacy is respected”. Most participants reported that there is a balance between work and privacy.

4. DISCUSSION

The factors that lead to the practice of recognition behaviors were structured for how the categories are placed (**Figure 1**). We should discuss the meaning of the four categories.

4.1. Basis of Recognition Behavior

The recognition they received before they became nursing managers affects how the nursing managers behave when they take on that role. “Role model” and “Initial work experience” can promote the growth of a middle leader [15]. The nurse managers in our study learned from the nurse managers before them, and they modeled their concept of a nurse manager on their predecessors, which included recognizing the importance of recognition behaviors. Furthermore, the nurse managers believed that the need to build a confidential relationship with the staff nurses and the organizational climate in which persons are accepted are essential for the staff nurses to favorably receive recognition behaviors.

The relationship with their superiors can stress staff nurses even when the support from their superiors is relatively high, which indicates that the support from superiors has both positive and negative influences [16]. In other words, the organizational climate and construction of the relationship with staff members are important factors that affect the improvement of the staff members' motivation. Recognition behaviors by a nurse manager are based on the experience of the recognition that they previously received, perception of recognition behaviors, the confidential relationship with staff members, and the organizational climate in which persons are accepted and allowed to grow.

4.2. Factors to Consider Regarding Recognition

- 1) Factors that must be considered regarding staff

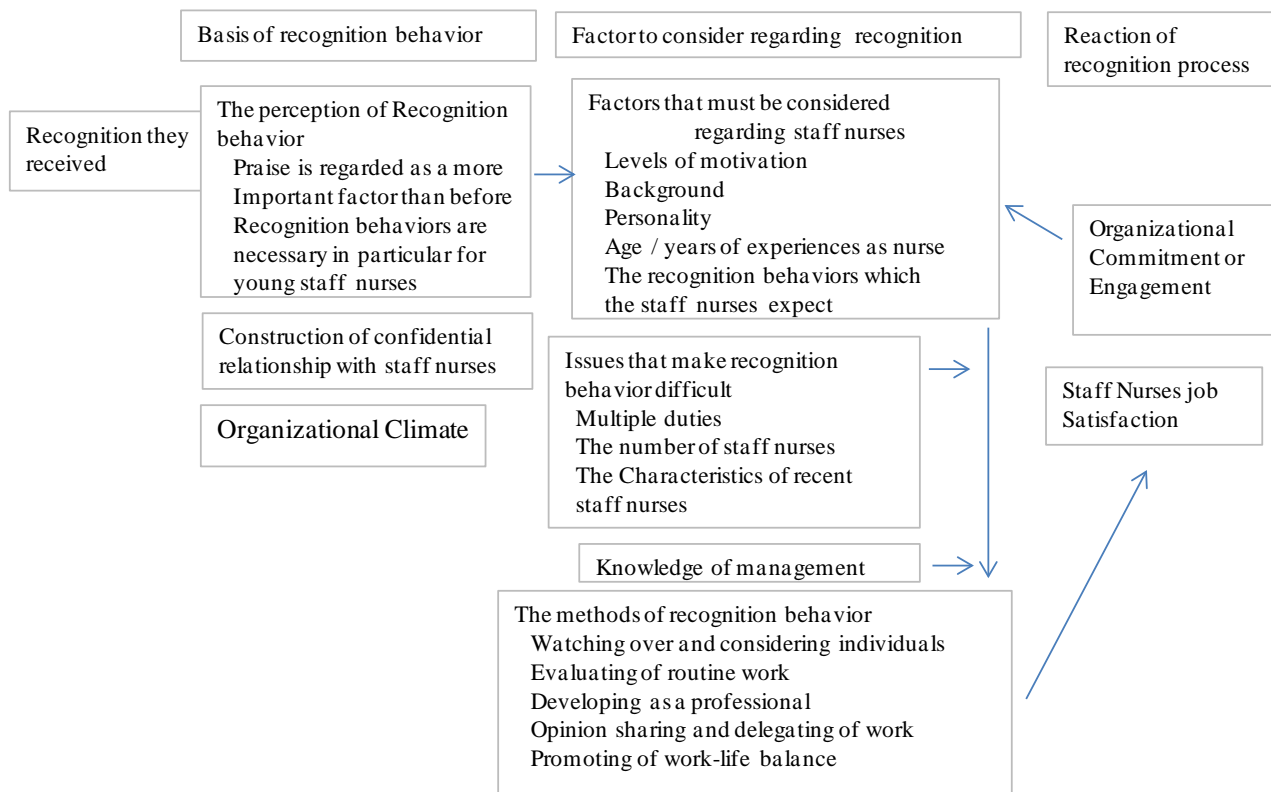


Figure 1. Construction of recognition behavior.

nurses

Nine nurse managers who have more than five years of experience as a nurse manager (60%) chose a method of recognition behavior based on the characteristics and age of the staff nurses. Nomi *et al.* [17] reported that the support from a superior strongly influences the empathic organizational commitment of staff nurses with over five years of experience compared to those with fewer years of experience. The participants talked about the difficulty in recognition for nurses with many years of experience, who can manage all tasks. They judge the difference in years of experience based on their experience as a nurse manager. In particular, one nurse manager who earned a master’s degree in management practiced recognition behaviors by classifying the staff nurses according to their types and referring to such evidence. Atwater *et al.* [18] suggested that the method of feedback needs to change in accordance with the difference in the characteristics and motivation of staff members. Thus, it is thought that the expert knowledge of management is an important factor influencing the practice of recognition behaviors.

As for recognition behaviors that staff nurses seem to expect, Greg [19] indicated that the relationship with patients and positive feedback from patients and their family members brings a feeling of fulfillment and joy to the nurses. A nurse can begin to offer appropriate nurs-

ing care with experience and boost self-confidence in his or her ability to practice. Staff members grasp their own growth and recognition through the existence of their co-workers and recognition of each other as individual people improves their abilities. Additionally, competing and treating each person positively will improve job satisfaction, and the nurses look at their co-workers as people they can cooperate with in a friendly way. Therefore, being praised and recognized by patients and their family members, co-workers and seniors, which has been regarded as a recognition behavior expected by staff nurses, is an important recognition behavior.

The nurse managers believe their staff nurses do not expect excessive recognition. There is a culture in which individuals are not accepted positively in Japanese organizations and society, and even though Japanese people strongly wish to be recognized, they are unlikely to share that wish with other people [20]. Nurse managers are aware of the cultural background of our country.

2) Issues that make the recognition behavior difficult

Most of the nurse managers talked about the difficulty in having multiple duties and the number of staff nurses. Nurse managers are also stressed with some of the business aspects of medicine such as practicing high quality medical treatment while there is a shortening of hospitalization days and medical cost reduction. Furthermore, nurses are expected to improve quality and quantity,

which are contradictory duties. Moreover, in spite of the recommendation that the number of persons one administrator manages should be around fifteen (span of control), the number of nurses for one ward is over twenty or thirty. In addition, younger nurses tend to lack aggressiveness and identity, are afraid of making mistakes, wait for directions, and are passive, as indicated by the fact that they do only what they are told to do [21]. Overseeing younger nurses makes the recognition behavior practice of the nurse manager difficult.

3) The methods of recognition behavior

In the studies by Blegen *et al.* [1] and Ozaki [10], evaluation of staff members by language and feedback behaviors were commonly observed in the recognition behaviors that nurse managers concretely practiced. However, the results were not conveyed or presented to others as a recognition behavior.

Watching over and considering the individuals:

Herzberg [22] reported that there are common points in the incidents in which staff members feel job satisfaction and many of them include achievement, recognition, the job itself, responsibility, and promotion. Thus, recognition in a workplace is one of the processes that strengthens the awareness role of staff nurses, increasing their job satisfaction as well as their commitment to the organization. The feeling of job satisfaction is important for job motivation. Job satisfaction is actually felt when the people realize their abilities and potential through the job and experience mental growth.

Evaluation of routine work and Development as a professional:

There are problems related to the labor circumstances and conditions of nurses such as heavy work burden, long working hours, and the use of paid holidays for night shifts. It is hard to expect staff nurses to love their jobs and feel joy when they are working in an environment where there is insufficient time to provide adequate care. Once staff nurses feel that their hospital offers an environment that promotes ideal nursing, they have a sense of belonging to the hospital and experience higher job satisfaction. As nurse managers realize, recognition as a positive evaluation for patient care is particularly necessary when the nurses are busy.

Ota [20] categorized recognition based on the temporal axes and content, instead of on subjects who are given recognition. One is everyday recognition, which relies on desire for recognition, recognizes routine and leads to the improvement of short-term motivations, and the other is recognition of career, in which a management-level employee performs with a medium-and-long term viewpoint. From the viewpoint of career recognition, as years of continuous employment become long, nurses reach a transitional period such as marriage and raising children, and at the same time, the organization expands the role

for the workers. In such a period, it is necessary to establish a flexible career design to meet the changes such as role assignments that satisfy individual needs and provide opportunities for study.

Promotion is also included in career recognition. The recommendation for a staff nurse to aim to become a manager indicates that the staff nurse has received a positive career evaluation, which influences job satisfaction. However, although the number of nurses is larger than other health professionals in a hospital, few of them are promoted to the managerial class. For the nurses who do undertake a post, it is necessary to recognize their career by recommending that they join workshops that promote expertise in their specialty even if they are not going to be promoted.

Promotion of work-life balance:

Lim *et al.* [23] has reported that maturity as an adult leads to employment continuation. The sense of values among the people shows diversity; therefore, we expect career development in which each individual can prioritize their work or privacy depending on their situation. Thus, the promotion of work-life balance is a challenge for nurse managers.

5. RECOMMENDATION

In this study, we aimed to reveal the factors related to recognition behaviors by nurse managers through interviews. We found that the recognition given by a nurse manager is influenced by their own experiences, and the nurse managers conduct recognition behaviors while they consider the characteristics of their staff members in a busy environment. These results can be utilized for future nurse management and for the required practice of knowledge and recognition behaviors.

6. LIMITATIONS OF THIS STUDY

In this study, there are some limitations: first, the results present only the nurse managers' perspective of the recognition behavior and may miss the perspective of staff nurses. Second, there are many interlinking factors, such as the individual's sense of values, regional characteristics, and job locations, and these have not been discussed.

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