

# Who Is More Collectivistic? Hong Kong Chinese or Australian Chinese

## Lufanna Ching-Han Lai

School of Psychology, Gratia Christian College, Hong Kong, China Email: <u>lufanna@yahoo.com.hk</u>

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## Abstract

This study investigated the relative importance of self-esteem and collective self-esteem (CSE) in predicting subjective wellbeing (SWB) for the Hong Kong Chinese and Australian Chinese, with the latter group comprising the first generation and second generation immigrants. By embedding in the homeostatic model of SWB, both self-esteem and CSE predicted SWB variance for all Chinese respondents, though it was intriguing that CSE made stronger prediction for the Australian Chinese than Hong Kong Chinese and that the amount of SWB variance contributed by CSE was the highest for the Australian second generation Chinese immigrants. These results were consistent with the higher level of collectivism measured in the Australian Chinese. Explanations are in the context of migrant status.

## **Keywords**

Collective Self-Esteem, Self-Esteem, Subjective Wellbeing, Individualism-Collectivism, A Revised Homeostatic Model of Subjective Wellbeing

## **1. Introduction**

It is widely agreed that individuals' feeling of worthiness is highly related to wellbeing. In this light, at least two sources of worthiness feeling are acknowledged. One source of worthiness feeling is self-esteem, which refers to the degree to which an individual experiences oneself as worthy and capable [1], and has been substantially demonstrated as positively associated with wellbeing (e.g. [2] [3]). Another source of worthiness feeling is collective self-esteem (CSE). Such worthiness is derived from membership of social groups [4] [5] and also found to have positive tie with wellbeing (e.g. [5] [6]). However, their relative importance as source of worthiness tends to vary as a function of differential cultural dimension, viz. individualism and collectivism. Given self-esteem is related to individual attributes, it appears to be the dominant source of worthiness based on social groups, it is found to have higher dominance in the Eastern, collectivist culture [5]. In view of the above, this study intends to examine the relative importance of self-esteem and CSE in predicting subjective wellbeing (SWB), respectively for the Hong Kong Chinese and Australian Chinese, by embedding in a revised homeostatic model of SWB. This model integrates the affective (content, happy and excited), cognitive (self-esteem, optimism and

perceived control) and experiential factors in relating to SWB [8].

### 2. Literature Review

## 2.1. Normative Levels of Subjective Well-Being

SWB is defined as the affective and cognitive evaluation people make about how happy and satisfied they are with their lives [9] [10]. Within psychology, there are cumulative studies supporting the view of SWB as relatively stable and moderately positive (e.g. [11] [12]). One of the first studies to indicate this stable positivity [13] combined the population means from 16 life satisfaction studies conducted in Western nations. Data were standardized to a statistic called the percentage of scale maximum (%SM) which converts scale scores into a range from 0 to 100. Using the mean values from each survey as data yielded a mean of 75 points and a standard deviation (SD) of 2.5. Hence, the range 70% - 80% SM included all of the means from these disparate studies. However, the subsequent inclusion of survey means from non-Western nations revealed that the mean of SWB was 70 (SD = 5), thus causing the normative range to expand downward, to 60% - 80% SM [14]. This downward expansion is due to two different influences. One is the effect of poverty and disadvantage in economically underdeveloped countries. The second is the downward influence of cultural response bias, acting particularly within Confucian-based cultures [15].

### 2.2. Subjective Well-Being Homeostasis

In order to explain the stable positivity of SWB as described, a revised homeostatic model of SWB is used (see **Figure 1** below):

The affective factor of homeostatically protected mood (HPMood) is a construct that evolved from Russell's [16] conception of core affect. Similar to core affect, HPMood exists without reference to objects or events [17]. It is proposed as a genetically determined, constant positive affective background, that pervades many thought processes but most especially those that are evaluative of personal and general characteristics. The archetypical form of such evaluative is "How satisfied are you with your life as a whole?" It is found that the response to this item to be heavily saturated with HPMood [18]. Based on the above conceptualization and use of structural equation modelling, Davern *et al.* [18] found HPMood to comprise three affects as: content, happy and excited. They also proposed that HPMood is the basis of SWB set-point and positive mood that is defended by homeostasis. The domination of SWB by HPMood has also been confirmed by [19] [20].



Figure 1. A Revised Homeostatic Model of Subjective Wellbeing [8].

Regarding the three cognitive buffers of self-esteem, optimism and perceived control, they are not only strongly perfused with HPMood but also have a cognitive component which is responsible for adjusting each buffer in order to defend HPMood [21]. That is, they are in intimate interaction with momentary experience and assist in the process of defending HPMood against life experiences [22]. It is proposed that each of the cognitive buffers; namely, self-esteem, optimism and perceived control assists in the process of defending HPMood against life experiences [22]. It is proposed that each of the cognitive buffers; namely, self-esteem, optimism and perceived control assists in the process of defending HPMood against life experiences [21]. Thus, people with high self-esteem sustain their wellbeing more effectively than those with low self-esteem [23] [24] and optimists buffer against adversity by holding the global expectation that current difficulties will not last and things will get better with time [25] [26]. Additionally, when facing threatening events, people with high perceived control tend to hold positive belief about their ability to change a situation and achieve a desirable outcome [27] [28]. In short, the homeostatic model proposes that SWB is the output of interaction between HPMood, cognitive buffers and experiential factors. In this study, CSE will be added as a cognitive buffer in the homeostatic model and it is predicted that CSE will contribute unique SWB variance beyond the variance accounted for by the homeostatic factors.

## 2.3. Relationship between Individualism/Collectivism and Self-Esteem/Collective Self-Esteem

Self-esteem emphasizes that feelings of self-worth and self-respect are derived from, or related to, an individual's personal attributes, competencies and standing, relative to other individuals [6]. Contrarily, CSE refers to the feelings and evaluations of self-worthiness based on the social groups, such as ethnic or work groups, of which one is a member. Hence, CSE is the value people place on themselves as members of their social groups [29]. The distinctiveness between these two concepts can be illustrated by their relative influence, as the dominant source of worthiness; in different cultures *i.e.* individualism and collectivism.

In the individualist societies, people's identity is derived from individual attributes. This kind of personal identity makes individuals view themselves as separate and autonomous entities. People are therefore emotionally independent from groups and the guiding principle for conduct is their individual interest [30] [31]. However, in the collectivist societies, individuals derive their identity from their social groups. Their social identity, so derived, lets them view themselves as interconnected and embedded in interdependent social relationships. Hence, people are emotionally dependent on collectivities and priority is given to the collective interest [30] [31].

In light of the differential characteristics of individualist and collectivist societies, it seems that self-esteem should be the dominant source of felt worthiness for the individuals in individualist societies, as people emphasize individual self and the self-concept mainly relates to personal identity. Indeed, this claim has been empirically supported [6] [7]. Contrarily, CSE should have much higher influence in collectivist societies than individualist societies as the source of worthiness, since these people are more concerned about the collective self and their self-concept is primarily in association with social identity. In support of this, it has been demonstrated that for those people who live within the collectivist cultures, they are more likely to derive their sense of worthiness from the collective nature of social identity [5].

In short, this study intends to examine the relative contribution of self-esteem and CSE to SWB by embedding in the homeostatic model, for the Chinese in Hong Kong (HK) as well as the 1<sup>st</sup> generation Chinese immigrants (AU1) and 2<sup>nd</sup> generation Chinese immigrants (AU2) in Australia. Given Hong Kong is predominantly a Chinese society while Australia is a Western one; it is likely that CSE will be more important than self-esteem in contributing to SWB of Hong Kong Chinese. Additionally, compared with AU1 who migrated to Australia in the later part of their life, CSE will be less important than self-esteem in contributing to SWB for AU2, as this group is likely to be exposed to higher influence of Western culture during their growth in Australia. Hence the hypothesis to be tested is that: CSE will explain unique SWB variance beyond the other homeostatic model factors, and the proportion of unique SWB variance contributed by CSE will be the highest for HK, intermediate for AU1 and lowest for AU2. However, the proportion of independent contribution made by self-esteem will be in reverse order for these three groups.

### 3. Methods

### **3.1.** Participants

Through convenience sampling, three groups of samples were drawn as: HK (N = 716), AU1 (N = 204) and

AU2 (N = 134). The composition of participants is summarized below.

In terms of gender distribution, except for AU2 which was slightly dominated by males (male: 53.44%), the other groups were more female dominant [HK (female: 59.68%); AU1 (female: 64.47%)]. In terms of age, the majority of HK (57.81%) and AU1 (44.78%) were in middle adulthood (36 - 55 years), while over half of AU2 (53.38%) were aged 17 or below. Three income levels were used for both the Australian participants (Low: AU\$30,999 or less; Medium: AU\$31,000 - \$60,000; High: AU\$60,001 and above) [32] and Hong Kong participants (Low: HK\$14,999 or less; Medium: HK\$15,000 - \$20,000; High: HK\$20,001 and above) [33]. The income categories correspond with the standard income levels of each country. Regarding income distribution, nearly half of HK (49.62%), AU1 (43.11%), AU2 (42.99%) belonged to the high income group.

#### **3.2. Measures**

The Chinese participants in both Hong Kong and Australia completed a questionnaire using an 11-point end-defined scale for all items.

Subjective Wellbeing (SWB): This was measured by the Personal Wellbeing Index [34]. The scale comprises seven items measuring satisfaction with domains as: standard of living, health, achieving in life, relationships, safety, community-connectedness and future security. The reliability coefficient for this study was 0.88.

HPMood: The three affective predictors-content, happy and excited were measured by asking participants to indicate how each of them described their feelings when they thought about their life in general. The coefficient alpha of 0.85 was obtained in this study.

Self-Esteem: The ten-item Rosenberg Self-Esteem Scale [1] was used and the coefficient alpha in this study was 0.78.

Optimism: The Life Orientation Test-Revised (LOT-R) [35] comprises six questions framed either in an optimistic or pessimistic fashion. This survey only used the three optimistically framed questions. In this study, the reliability coefficient reported for this three-item scale was 0.79.

Perceived Control: A six-item scale was developed as a measure of primary and secondary control, which was extracted from [36] and originally consists of nine items, including a three-item measure of relinquished control. In this study, using the six-item version, an alpha of 0.83 was obtained.

Experiential Input: Life events were measured by asking participants whether anything had happened recently that caused them to feel happier or sadder than normal. Participants were asked to respond to three categories of response: "yes, happier" = 3, "no" = 2 and "yes, sadder" = 1.

Collective Self-esteem (CSE): The sixteen-item CSE scale [4] was used which is comprised of four subscales. In this study, the coefficient alphas for the subscales were: the Membership Esteem subscale (alpha = 0.66), the Private CSE subscale (alpha = 0.73), the Public CSE subscale (alpha = 0.72), and the Importance to Identity subscale (alpha = 0.66). The total scale alpha was 0.84.

Individualism-Collectivism: The eight-item Individualism-Collectivism Scale [37] was used, with a high score indicates collectivistic belief and a low score reflects individualistic belief. In this study, an alpha of 0.68 was obtained.

### 4. Results

Descriptive statistics for the studied variables are presented in Table 1 as follows.

The hypothesis to be tested is that CSE will explain unique SWB variance beyond the other homeostatic model factors, and the proportion of unique SWB variance contributed by CSE will be the highest for HK, intermediate for AU1 and lowest for AU2. However, the proportion of independent contribution made by self-esteem will be in reverse order for these three groups. Hierarchical regression was performed for all respondents and separately for each of the three groups (HK, AU1 & AU2). The homeostatic model factors of life events, HPMood, self-esteem, optimism and perceived control were entered in Step 1, and CSE was added in Step 2. The dependent variable was SWB, which was computed as the mean of 7 domain scores of Personal Wellbeing Index. The assumptions for regression analyses were met. A summary of results is provided below in **Table 2**:

Taken all respondents together, CSE is able to explain 4% (0.04) significant SWB variance in Model 2. But contrary to prediction, CSE does not explain any unique SWB variance for HK, but there is respectively 2% (0.02) and 4% (0.04) independent contribution made for AU1 and AU2. Moreover, self-esteem predicts 3% significant SWB variance for HK but no longer contributes any significant variance for AU1, and the amount of

	НК		Australian C	(1) AU1		(2) AU2		
	М	SD	М	SD	М	SD	М	SD
SWB	65.55	12.90	73.17	12.02	70.85	11.76	76.32	11.69
HPMood	64.28	16.70	71.12	16.60	69.15	16.60	78.73	16.26
Self-esteem	62.28	12.24	62.27	14.82	60.56	13.04	64.70	16.79
Optimism	68.83	16.01	69.90	17.25	71.66	17.90	67.36	16.01
Perceived Control	73.01	13.72	74.59	13.53	75.78	14.09	72.92	12.57
CSE	64.65	16.70	69.98	13.01	68.98	12.85	71.34	13.14

 Table 1. Descriptive statistics.

 Table 2. A Summary of the Hierarchical Regression Analyses for Homeostatic Factors and CSE on SWB for the Chinese in Hong Kong and Australia.

	All respondents			НК			AU1			AU2		
	sr <sup>2</sup>	$R^2$	$\Delta R^2$	sr <sup>2</sup>	$R^2$	$\Delta R^2$	sr <sup>2</sup>	$R^2$	$\Delta R^2$	sr <sup>2</sup>	$R^2$	$\Delta R^2$
Model 1		0.51***			$0.50^{***}$			0.45***			0.47***	
-Life Events	-			-			-			-		
-HPMood	$0.02^{*}$			$0.08^{***}$			0.03**			$0.02^*$		
-Self-Esteem	$0.07^{***}$			0.05***			0.03**			$0.07^{***}$		
-Optimism	-			0.01***			0.03**			-		
-Perceived Control	-			0.01***			$0.02^*$			-		
Model 2		0.51***	0.04**		$0.50^{***}$	0.00		0.47***	$0.02^*$		0.51***	0.04**
-Life Events	-			-			-			-		
-HPMood	$0.02^*$			$0.07^{***}$			0.03**			$0.02^{*}$		
-Self-Esteem	0.03**			0.03***			-			0.03**		
-Optimism	-			0.01***			0.03**			-		
-Perceived Control	-			0.01**			-			-		
-CSE	$0.04^{**}$			-			$0.02^*$			$0.04^{**}$		
-(SWB: DV)												

*sr*<sup>2</sup>: the proportion of unique variance explained. \*\*\* p < 0.001. \*\*p < 0.01. \*p < 0.05.

explanatory variance made by CSE is 1% higher than self-esteem (3%) for AU2.

Exploratory Study: Comparing level of collectivism between 3 groups.

Given the above findings that CSE is more related to SWB of the Australian Chinese than Hong Kong Chinese, one-way ANOVA was performed to investigate the strength of individualism-collectivism between these three Chinese groups, with higher score indicates higher collectivism. The results are shown below in **Table 3**.

The result is consistent with previous findings in that the two Australian Chinese groups have higher level of collectivism than Hong Kong Chinese. Post-hocs analysis indicates that there is significant difference between AU1 and HK.

## **5. Discussion**

The findings of higher level of collectivism and greater importance of CSE for the Australian Chinese may perhaps be explained in terms of their migrant status. Australia is a multi-national and multi-cultural society, and the Chinese group is one of the numerous migrant ethnic groups. The identity derived from being members of

C.	Collectivism					
Groups	N	Mean	SD			
AU1	182	66.46	12.90			
AU2	130	66.01	11.10			
НК	660	63.62	13.23			
ANOVA each column	F(2,969) = 4.51, p = 0.011					
Post-hocs Tukey	AU1 > HK, p = 0.024					

**Table 3.** Chinese groups in Australia and Hong Kong  $\times$  individualism-collectivism.

the group is a salient social identity to the Chinese immigrants; thus leading them to view the ethnic group they belong to as ingroup and the other ethnic groups as outgroups [38]. The outgroups may then be present as potential competitors or threat to the survival or wellbeing of the Chinese immigrants. Hence, developing a highly cohesive ingroup and strong sense of collectivism has functional and adaptive significance to them. That is, in facing life difficulties and challenges, the Chinese immigrants can mutually depend on one another to satisfy needs and solve problems, provide mutual emotional support, as well as form into a coalition to voice grievances and fight for their rights or benefits. In fact, these functional utilities are also apply to their second generation, since ethnic group identity remains a salient social identity to individuals who inhabit in a migration country with heterogeneous populations, regardless of their place of birth. Thus, as the Australian Chinese are highly dependent upon one another, their ethnic group signifies vital importance to them, and is pivotal as a source of felt worthiness.

An additional plausible reason for the findings on AU2 is that, although they are grown up in an individualist society, their parents may provide for their growth a tightly-knitted Chinese-style living environment and pass on the collectivistic thinking to them. Of course, parenting behavior exerts pervasive and enduring influence on an individual's development [39]. Hence, it is possible that their upbringings in such circumstances make them place higher value on collectivism than individualism; and rely more on CSE as the source of worthiness than self-esteem.

The failure of CSE to explain unique SWB variance for HK implies the fading of Chinese cultural influence, which may be attributable to the history of British colonization and resulting westernization of this society.

In conclusion, this study offers some insights into the relative importance of CSE and self-esteem as source of worthiness for the Hong Kong Chinese and Australian Chinese. However, given the use of convenience sampling and over-representation of respondents aged 17 or below for AU2, further study is warranted by using systematic sampling method to validate the findings.

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