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Crowdfunding: Genesis and Comprehensive Review of Its State in Africa

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Abstract

In developing countries, the topic of crowdfunding is still in its infancy because Europe; Asia and North America have monopolized almost all the researchers' attention. Nevertheless, the number of scholars stressing the fact that investigations should be conducted on the economic impact of crowdfunding in developing countries where financial systems are still struggling is incredibly increasing. But before getting to that point, as Gajda and Walton stated, "An analysis of primary and secondary data; in-depth assessment of live projects and statistical analysis could provide more insight (...) how to make crowdfunding more accessible to entrepreneurs in the developing world" (Gajda & Walton, 2013: p. iii). Drawing on this and the fact that none of the extant literature about crowdfunding in Africa has provided statistical assessment of existing platforms on the continent; how much crowdfunding has been adopted and sustainably implemented across various region on the continent, this paper's main goal is to depict and describe the current situation of crowdfunding in Africa. Known as proven and accepted methods used for growing topics in the field of entrepreneurship, this paper used exploratory and descriptive methods. This paper provides everyone in need of clear understanding of crowdfunding's origin; how it evolved; its level of penetration and use in Africa, with the necessary information. The study came to conclude that in West and North Africa only 22% and 33% of the platforms created in the span of 2012 to 2020 are still operating. East Africa and South Africa are doing far better as respectively 70% and 55% of their crowdfunding platforms are still operating. The study also found that French Speaking countries struggle a lot in implementing and sustaining crowdfunding platform. West Africa performs very poorly as rarely the projects listed on the scarce platforms still operating manage to gather more than 2% of their funding goals. The study also came to the conclusion that by May 2020, 64% of the crowdfunding operating in Africa are foreign based.

Keywords

Crowdfunding, Entrepreneurship, Funding, Equity, Debt, FinTech, Equity Gap, Africa, Economic Development, Developing Countries

1. Introduction

The battle against poverty and underdevelopment in Africa has been going on for centuries now. Figures from scholarly articles; the World Bank Organization and other institutions are glaring. Trying by all means to remediate the persistent problem, African governments as well as policymakers and academics acknowledged the potentiality of entrepreneurship to bring a sustainable solution (Arvanitis, 2015; Adisa et al., 2014). Its paramount importance in meeting economic goals was stressed by many academics in their research works (Acs, Desai, & Hessels, 2008). Moreover it is widely recognized that entrepreneurship by providing goods or services to fulfill needs, comes along with employment boost (Ayyagari, Dermirguc-Kunt, & Maksimovic, 2011; Abor & Quartey, 2010); technological innovation and competition intensification (Brixiova, 2010; Agyapong, 2010; de Bell, 2013) which are important drivers to socio-economic development goals achievement such as poverty reduction (Adisa et al., 2014; Mano, Iddrisu, Yoshino, & Sonobe, 2012). This directed African governments to encourage small and medium size enterprises creation across the continent. Nowadays small and medium size enterprises are main job creation drivers on the continent. They account for more than 70% of the employment and over 95% of the enterprises available on the continent. Yet, poverty alleviation and development across the continent are still delaying. This state of affairs finds its justification in the fact that necessity driven entrepreneurship along with the informal sector is the most promoted in Africa. Filmer and Fox said in 2014 that the informal sector in Africa accounted for more than 80% of the total workforce and that this figure was not about to decrease in any near future (Filmer & Fox 2014). In 2010, Brixiova asserted on the same line that necessity-driven entrepreneurship is dominant in developing countries (Brixiova, 2010). In the case of Africa, what favors the development and expansion of the informal sector along the necessity-driven entrepreneurship is the lack of managerial skills and the lack of financial support (Agwu & Emetc, 2014; Mano et al., 2012). The lack of funding which reveals itself to be the biggest obstacle facing African entrepreneurs in their entrepreneurial journey (Beck & Cull, 2014; Adebayo & Nassar, 2014) is a key issue to tackle in order to effectively move toward sustainable development goals as wished. Yet, the funds shortage which induces the huge equity gap the African continent is experiencing, the combination of mobile phone and the access to the internet that in getting more pronounced in recent years across the continent (GSMA Intelligence, 2015; Manyika et al., 2013) provides a unique venue to take advantage of new technological financial means. One innovative form of finance already adopted and proved to be working in developed countries is crowdfunding. Crowdfunding being the fact of raising money through internet platforms to fund a venture without the intervention of any formal financial institution, the World Bank clearly stated in 2013 that "Developing economies have the potential to drive growth by employing crowdfunding to leapfrog the traditional capital market structures and financial regulatory regimes of the developed world" (World Bank, 2013: p. 9). Other financial institutions and scholars also insist on the fact notwithstanding the challenges developing countries may face while attempting to establish crowdfunding as a substitute to traditional financial organism to fund small medium size enterprises, crowdfunding is a great asset that can greatly help African entrepreneurs to mitigate the equity gap on the continent (Berndt, 2016). This being since 2009 the concept gained attention from Africans and some domestic platforms are even being created in Africa to help African entrepreneurs to take full advantage of the fintech. It is unfortunate to note that Africa, the continent which needs the most this kind of asset has not been effectively using it as till now the crowdfunding market share of Africa has not made it up to 0.1% of the total global market share (Massolution, 2015; P2PMarketdata, 2020). Another fact observed that the extant literature about crowdfunding in Africa is poor. Seeing this state of things, this study aims to stand out by providing a clear literature about what is crowdfunding; how the idea of crowdfunding as financing source did emerge; why it disappeared for a while and what has changed with the new era. The study defined and explained two types of crowdfunding which are Equity and Debt based crowdfunding. The study did document and provide a clear outline of what are the components of a regulated crowdfunding environment before tackling the crowdfunding in Africa. On the African part, this paper did provide an overview of crowdfunding; the current state of crowdfunding in Africa from 2012 to 2020; further this article provides a list of crowdfunding platforms operating on the African continent since 2012 to May 2020 along with statistics of current crowdfunding penetration on the continent. By giving a clear and detailed picture of the extent to which crowdfunding has been adopted in Africa as per 2020, this study aims to help policymakers and practitioners to first understand what is crowdfunding; where it came from; its contingencies; how well did Africa perform in its adoption so far. This paper helps policymakers and practitioners to get a better understanding of crowdfunding in African context and act upon it to design adequate adapted and sustainable crowdfunding model to the good of Africans and the continent.

2. Introduction to Crowdfunding

2.1. The Idea and Emergence of Crowdfunding

One of the most prominent instances of early type of crowdfunding is the building of plinth upon which the Statue of Liberty is laid. The erection of the pedestal came to pass by means of a crowdfunding resulting from the desperate call to the crowd made by Joseph Pulitzer. His heart-breaking words published in New York World on March 16, 1885, were as follow "Let us not wait for the millionaires to give us this money. It is not a gift from the millionaires of France to the millionaires of America, but a gift of the whole people of France to the whole people of America". Following his plea, small contributions were collected from the mass, many people across the country and even beyond the America borders participated with any amount they had. Joseph Pulitzer then publisher at New York World managed to exploit the might of medias to reach the crowd heart to fund the building of the Statue of Liberty's plinth. In fact, after the committee set to erect the Statue of the Liberty donated by France to America used up all their financial resources without finishing the building of the pedestal, the statue conceived by Frédéric Auguste Bartholdi remained in warehouse because of the lack of financing. Notwithstanding the refusal of both US Congress and New York State to back up the construction, thanks to Pulitzer and his smart idea, the now known Statue of Liberty has been built, funded by small donations. This could be seen as the first reward-based crowdfunding as it did pool money from over 125,000 people to fund the project and at the end, to honor the backers, their names were displayed in the newspaper irrespective of the amount of dollars they had contributed.

After the financial crisis of 2008, the crowdfunding concept revealed itself to be a very good and prominent alternative for small and medium size businesses due to all the prudential measures taken by banks and the other traditional financing organism. Resulting consequences of those measures was the difficulty for small and medium size businesses to access funding because Banks then trusted more the worthiness of Big companies than rising ones; Banks could not really assess the solvency of the new born companies or those of small scales. It was then that arose like the savior, the crowdfunding concept which, favored with the context of the time, quickly gained a wide prominence. Cholakova and Clarysse (Cholakova & Clarysse, 2015) did argument that backers involved in RB crowdfunding participate most of time without any financial incentive whereas on a Debt-Based crowdfunding, investors are filled with a financial return when pulling out their money (Block, Colombo, Cumming, & Vismara, 2018; Paravisini, Rappoport, & Ravina, 2016). The first type of crowdfunding can help collect up to \$10,000 at most while the second one could be used for a maximum of \$25,000 approximately, and an example of that kind of crowdfunding is illustrated by the platform named Prosper.com (Leung & Sharkey, 2014). Platforms in UK, France and Australia, raised respectively an average amount of £205,000 (on Crowdcube platform) (Vismara, 2015); €151,000 through WiSEED (Hervé & Schwienbacher, 2018); AUD 318,500 (Ahlers, Cumming, Günther, & Schweizer, 2015). These above figures have forced the conclusion that this new way of financing could help Small and SME to bridge the funding gap. And it was by drawing upon that, Carpenter & Petersen (2002); Gilbert, McDougall, & Audretsch (2006) concluded that these observances carry hope with them for new

companies and innovation which can now have a bright future.

This is why even though it is claimed by the crowdfunding association in England that the first use of crowdfunding was in 1997, scholars argue the concept really bloomed after the 2008 financial turndown.

In spite of the two centuries span since this has been used in the nineteenth century, nowadays the core principle has not changed, and despite the obvious dissimilitude in the current way of applying crowdfunding concept and the way Pulitzer used its own, the stunning resemblance between both ways is to be noted. Both methods implicate calling upon the common public through the most sophisticated mean of information outreaching at the moment to help fund an enterprise in exchange of a reward.

2.2. Why Has Crowdfunding Disappeared?

The mechanism of drawing money from the crowd was strengthened by the blue-sky laws across every state in America in 1911. Provisions of blue-sky law could vary from one state to another, but the main and common point of these laws was that securities offerings and sales, brokerage firms and stockbrokers had to be registered. That way, gateway for scams and abuses could be kept under control and everyone could be held answerable for his action.

With the blue-sky laws, intended to protect people, the market place was secured till 1915 when acting like a catalyst, the Investments Bankers Association brought a cataclysm by telling its members they could span the laws and make solicitation via mail. A process as non-transparent as mail for securities offerings could not be policed by regulators, thus questionable stockbrokers invited themselves in the game and issued stock in pointless and fruitless companies. Luring shareholder with cheap securities with easy and juicy return, driven by greed, in the years 1920s, roughly speaking, 20 million could be reckoned as shareholders and the market could estimate the new securities issued at \$50 billion. The vast majority of those 20 million had borrowed money to invest in stocks as the market was exciting. Later on, loosely half of the new securities became meaningless, what led to market collapsing and the Great Depression that began in 1929. As consequence the crowd reliance on the market also went down the drain; backers and financial institutions that lend them money also lost a lot of money.

2.3. The Modern Era of Crowdfunding

In the modern era while faith has been regained in Web operations; internet trade notably e-commerce, keystones were set for not-for-profit basis money pooling. In the wake of this era, Kiva was created in 2005 to serve as bridge between business owners, entrepreneurs from developing countries on one side and people from the United States of America on the other side. Kiva's role being to dig out funding, as such, American could interoperate with people in the developing world who need financing to start an activity to make a living, with-

out any intermediary. By simply logging in Kiva Web site they could root for someone in a deer need of credit by contributing with the amount of their choices ranging from \$100 to \$1000. Kiva at in turn, besides providing entrepreneur's picture, empowers contributors with ways to police the progress of the projects they funded till the repayment of the loan.

Then came in the global financial crisis of 2008 which left substantial damage to everybody but particularly to micro, small and medium size enterprises through consequent loss of investment. Herein it was merely impossible for new business ventures to obtain loan; banks and other financial institutions were considering only those companies that owned larger asset than what they were asking as loan. This left start-ups and innovators with no venues and no ways to capitalize their businesses.

In 2009 while everybody was undergoing bad times and was lacking funds for their project, Perry Chen thought of Kickstarter, to back musicians and artists up. The idea was to make use of artists fan base to financially support their tour or record their music and as compensation, these latter could give a CD, DVD or the movie that was produced to express their gratitude and honor the contributor. One can already see this as a parent of reward or perk-based crowdfunding.

Another thing that facilitates and boosts the acceptance of crowdfunding was the advent of the Web 2.0 famous as social web. The emergence of social medias as LinkedIn, Friendster, Facebook, Twitter brought the world to our homes, in one click one could form connection, build network, interact and share our interests with people that were unknown to him a minute ago. The ascension Web 2.0 installed a trust atmosphere for online operations and this was primordial for perk-based crowdfunding radiation on two ways. First, it enhanced people to identify themselves to others projects therefore to make contributions; second, it contributed to scale the magnitude of each campaign up as people could share their interest with their family as well as people they just met. As consequence this boosted perks or rewards-based crowdfunding audience and notoriety.

Till then due to some regulations enforced by the Securities Exchange Commission intended to regain people confidence in the stock markets, it was illegal in the United States of America to make use of internet to source capital from unaccredited investors by issuing a public solicitation while it was legal to use internet in the same country to support artists and give microloans to people in needs in the developing world. It was so irritating that in August 2010 a group of entrepreneurs decided to take actions on the behalf of entrepreneurs but also on behalf of backers who were also upset for not being able to freely invest in their communities.

The group of entrepreneurs in question gathered and after having scrutinized the Regulation D, they drafted a well-structured proposition of Start-ups exemption law that entitles entrepreneurs to draw on an unrestricted number of people, up to \$1 million a year, to fund their business. The proposition drafted by that group of entrepreneurs, will later serve as basis for the crowdfunding legislation in the 2012 JOBS Act. All this was happening at the dawn of the Web

3.0 and one may say this sequence of events plays a great role in the creation of the third type of web where sourcing capital and social web were joint.

In order to have a legal view on their work, nearly all the securities attorneys they consulted told them it was a loss battle even before they started. But they kept on, till they met the Small Business division of the Security Exchange Commission where they have been told to get an Act of Congress before to expect a modification of the law in effect. At this point, with the amount of effort they had put in, they could just abandon, but the determination to improve the critical situation of lack of funding facing American entrepreneur took the best of them. Through hurdles and struggles they manage to defend the Start-up Exemption Framework at the Capitol Hill, they managed to implicate the House of Representatives and the Senate in the talks on how to design a legal environment to monitor crowdfunding in a way it helps to tackle the funding gap, the urgent need of innovation the United States of America was facing then. President Obama signed the JOBS Act 460 days after those entrepreneurs started the journey to the salvation of both investors and entrepreneurs' side. This was the start of the crowdfund investing, securities-based crowdfunding different from the reward-based one. See Figure 1 for a synthetic summary of how far the crowdfunding system has come from its very beginning to the modern era.

3. Type of Crowdfunding

3.1. Equity Based Crowdfunding

Equity based crowdfunding is a kind of crowdfunding based on investment, it consists in a set of people ploughing money into buying equity like stocks, bonds, in a direct way or indirectly in the nascent enterprise or the existing company. A total amount of £84 million invested in operations was forecasted for 2014 regarding the quick bloom and spreading estimated at 201% year-over-year rate of growth (Baeck, Collins, & Zhang, 2014; Wardrop, Zhang, Rau, & Gray, 2015). Among the population polled by Baeck, 96% stated that what encourages them to invest in a project is first, the quality of the team that built up the project along with the attractiveness of the project, what means the ways it is presented, sold; they choices are not ushered by acquaintances. Another 75% assert what attract them with Equity based crowdfunding are the opportunity it provides them to diversify their portfolio, the convenience of the investment mechanism and the right to monitor what is done with their money. On the same question; 61% of the backers polled estimate the financial return as their only one motive for adopting equity-based crowdfunding (Baeck et al., 2014). The particularity of this model of crowdfunding is that the amount of capital that can be raised is larger than those reached on debt-based crowdfunding model; for instance, an average of £199,095 can be drawn over 125 investors (Baeck et al., 2014). All operations in this model are made by mean of a specific platform to equity-based platform, and entrepreneurs seeking funding are from multiple domains ranging from health care to high-tech innovators.

1886	The pedestal on which the statue of Liberty gets crowdfunded by New York Citizens
	Citizens
1911	Sky blue law across every state in America to monitor securities offerings and sales
	sales
1915	Investment brokers brought cataclysm to the marketplace by spanning the sky-
	blue laws
1929	Beginning of marketplace collapse and beginning of great depression
1997	First used of crowdfunding in England under the name of association
2000	ArtistShare, the first reward based crowdfunding website for music, launches
	the dedicated crowdfunding platform to help artists obtain funds
2000	Internet-enabled giving goes mainstream with the emergence of sites such as
	JustGiving
2005	Kiva launches which is the first major microloan platform for entrepreneurs in
	underprivileged countries
2006	Michael Sullivan, founder of FundaVlog, is credited with coining the term
	'crowdfunding'
2006	First peer-to-peer lending platform is released with Prosper with the launch of
	ZOPA
2008	The economic crisis occurs, big banks begin to cut back small business lending
2008	Indiegogo launches reward-based crowdfunding platform
2009	Kickstarter launches reward-based crowdfunding platform
2010	AngelList unveils equity-based angel investing. GoFundMe launches charity-
	based crowdfunding
2011	Crowdfunder & CircleUp launch equity-based platforms
2011	Obama Administration reveals the Startup America Initiative focused on
	rebooting small business
2012	Obama Administration passes the Jumpstart Our Business Startup Act a.k.a.
	JOBS Act
2014	Kickfurther launches first inventory-based crowdfunding platform
2015	Title III of the JOBS Act passes allowing non accredited investors to invest in
	equity of companies
	1

Figure 1. Crowdfunding timeline.

In their working paper on Crowdfunding and Financial inclusion; Ivo Jenik, Timothy Lyman, and Alessandro Nava look at equity crowdfunding as a way by which one can capitalize legal enterprises, projects allow to source capital by selling stock shares. For them, this kind of crowdfunding is more adequate for new business ventures and nascent companies because it enables people and organizations to plough money into company whose shares are not traded in stock exchange and in most of cases, the platform that act as an intermediary just get a commission when the campaign is a success (Alessandro Nava & Ivo Jenik, 2017). Notwithstanding the fact the model of crowdfunding based on equity is a kind of small regarding the size of the whole crowdfunding industry (barely 11% of funds raised by crowdfunding in 2015), it went through a remarkable surge by outreaching the entire sector of crowdfunding in term of expansion in the same year (60% of growth for equity based crowdfunding against 57% for the whole industry) according to (Crowds, 2016). The figures in term of year-to-year growth equity-based of crowdfunding showed a 295% increase rate in 2015

compared to 2014 as per (Zhang, Baeck, Ziegler, Bone, & Garvey, 2016); 120% upsurge rate in America mainly USA and Canada in 2015 regarding 2014 growth rate (Wardrop et al., 2016). An overall amount of \$467 million and \$64 million were collected respectively in Europe and Asia-Pacific area (regardless of China) in equity crowdfunding in 2015.

Crowdfunding being an up-surging phenomenon, every segments of the industry is in a perpetual innovation cycle, drawing on this Gabison (2015) argues that new sub models have been built within the equity-based model of crowdfunding. Those sub models can be listed as; investor-led model; cooperative model; co-investment model and the club model. The Investor-led model is one in which funder are invited to follow the lead of a certified investor appointed and entitled to bargain investments provision. In a similar way the platform facilitates investments decision making by checking thoroughly every side of each project before proposing them to people likely to invest in those projects; this model enables it members to coinvest along with pre-existing venture capitalist.

To illustrate what may make equity-based crowdfunding more attractive; Kirby & Worner (2014) said the principal plus of this model is its ability to facilitate capital obtention to business owners and the effectiveness of the brokerage that enables backers to plough money into a new category of assets that brings forward better profit. Regarding new business ventures, innovative projects and their difficulties to access funding, Gubler (2013) assured Equity crowdfunding is a gateway to a greater panel of investors and backers. In the same line, we can affirm this model of equity provide the crowd with an easy way to get to be aware of investment chances, besides that with this model of crowdfunding, backers have the chance to recoup a thousand-fold their initial ante when the enterprise in which they bought shares experience a big boom. On the other side it reduces the Moral Hazard problem, knowing that when a problem will arise, they (backers and entrepreneur) will all bear the hit; at the same time, it relieves a bit entrepreneur because in contrast with debt-based crowdfunding, their responsibility will not be engaged in an unlimited way when failure arises. Mainly in developing countries, equity-based crowdfunding is such an opportunity in the way it offers possibilities to sources capital from all over the world. In addition to all these when a campaign experiences a striking success it attracts great investors because it depicts a promising product or market to come.

Seen under these angles, it may look like equity-based crowdfunding has no shortcomings. Let's not be lured by the attractive side of the model in question. This model of funding based on selling equity to crowd has its downside. First of all because in most of case, it is about innovation, new business ventures, entrepreneurship, there are huge amount of intrinsic risks, nothing guarantees the venture is going to be a success; next, in general, equities bought through this crowdfunding are highly illiquid because entrepreneur focus most of the time on expanding and making bigger the start-up. After the problem of illiquidity, it is to be noted that a large amount of those shares has great chances to be subject to

dilution when the entrepreneur issues new stocks for new backers to come in. On the other side, due to policies to monitor platforms, regulate crowdfunding in order to prevent fraud and protect investors, entrepreneurs are demanded to disclose many aspects of their businesses and chiefly if it is an innovative idea, there are exposed to an expropriation of their idea because of the risk inherent to disclosure.

3.2. Debt Based Crowdfunding

People think of this model as a new way of lending money to people in need of it rather than a totally neo-financial product. Within this concept, network through internet is used to straight connect lenders and borrowers; this enables fundraisers to directly borrow money or lender to directly plough money debt obligations by means of a platform.

The principal objective of these platforms revolving around lending money, three main types of platforms may be identified. The nonprofit types being the first ones, backers there, aim to provide funding without hope of potential return to people that struggle to get access to traditional financing method. Examples of those types of platforms are Kiva and Zidisha; the first one collects money from backers and use existing microfinance building to lend money to people in remote area. The second one is depicted as a philanthropic association direly involved in microlending. Other examples of nonprofit platforms exist, mainly relying on donations, grants and voluntary to function. Aside the nonprofit types, we have the socially oriented lending. These ones are based on the principle of rooting for special communities or region alongside making some little profit. An illustration is MYC4 that enables SMEs to borrow money in some developing country against a small return. The third one is the so-called commercial lending platforms; LendingClub in the USA, Zopa and RainFin respectively in the United Kingdom and South Africa, plus CreditEase in China are some instances of commercial lending platforms.

As one can tap into Debt crowdfunding for a broad range of purpose; three fundamental sub models are distinguished to meet everybody's need. As per Savarese (2015), the sub-model following which individual lenders are allowed to lend money to other individual raising money or other entrepreneurs is called P2P Lending, and the decision of trusting a fundraiser to contribute to a part or to the totality of the amount needed.

Peer-to-Business (P2B) is the sub-category under which companies or any kind of businesses can have a loan from individuals. It is quick and less costly than the traditional means of borrowing money, and this, according to Savarese (2015) makes it a viable alternative to the casual funding method for new ventures and small exiting enterprises seeking to expand their business.

Business-2-Business is as said by the name, a market place for businesses. In this subcategory, the lender is also a business as the borrower, and moreover, it is to be noted that good rates of returns are to be taken into account within this model.

In addition to these three subcategories, Debt crowdfunding is composed of a multitude of functional models. Using a legal and regulatory framework, IOSCO along with researchers have come up with a categorization within which the five most important are "guaranteed return"; "offline debt crowdfunding"; "notary model"; "balance sheet lending" and the "client segregated account" (Kirby & Worner, 2014).

A quick look at the crowdfunding worldwide market shows that Debt crowdfunding has the biggest share, with the leading region that has adopted the most this model being the Asia Pacific region. Among the diverse types of funding provides by internet, P2P loan is ranked the 1st in China, with an informed market volume of US\$52.44 billion in 2015 (Zhang et al., 2016) compared to 36.16\$US Millions of dollars in North America (Wardrop et al., 2016). In Latin America and the Caribbean, between 2013 and 2015, P2P American High Platforms \$19,430,000 2015 (Wardrop et al., 2016). In Europe, debt crowdfunding is calculated Raised 3.21 billion euros (about 3.6 billion U.S. dollars) in 2015 (European Commission, 2016). P2P Loans Reached 909 million euros (about US\$1.2 billion) in the UK in 2015 alone, compared to 547 million euros (about \$700 million) in 2014 (Zhang et al., 2016).

These figures could be justified by the panel of benefit people can derive from the debt Crowdfunding. The readiness, the efficacity and the viable approach to substitute the existing burdening model of funding that this model represents are some of its assets that make it of higher attractiveness compared to the other forms of crowdfunding. These put aside, this model encompasses the advantages of Donation Based and reward Based crowdfunding. His approach of funding is very inclusive in the way that it allows small enterprises that could not get access to credit due to the size of their enterprise or to the fact that their project is risky and they do not have enough collateral to put on the table to get access to financing. Talking about the benefits of the model Kirby & Worner (2014) asserted that the P2P lending platforms are gateways to novel types of resources as it provides people with an un-collateralized debt. It also allows nonprofessional funders with savings that are in quest of assets in which to invest, to easily invest their money. Another great benefit of this model could be the higher financial return it comes with. It provides a higher revenue than savings and is suitable for investor seeking for great returns on their investment and that does not have an aversion for risks. According to the European Commission (2016), the low infrastructure cost incurred by platforms enables them to facilitate loans at lower cost to entrepreneurs and could also trigger innovation within the traditional funding organization. The conveniency of this model is depicted by the fact that platforms are accessible to both funders and fundraisers 24 hours a day and 7 days a week. The EBA (2016); Ichiue & Lambert (2016); OECD (2009); Wehinger (2014) acknowledged how tough it is nowadays for traditional lenders to give a loan to an uncollateralized person or to the SMEs. All these are because of post crisis restrictions. But in some markets, the Debt crowdfunding have come to be a sound substitute of Banks and other traditional financial organizations.

Let's screen up the risks associated with this model of crowdfunding. Like every model, there is a risk linked to the debt crowdfunding. But one thing not to forget is that those risks implied both sides; the funder and the fundraiser. The first risk is insolvency; this may lead to a financial loss. This is a consequent risk as the European Commission (2016) said there are no regulations or laws that protect those investments. Another risk is the risk of illiquidity, where backers could not withdraw their money before the loan maturity, to these can be added the risk of bearing a higher cost at time compared to the other usual financial institution and the weak protection faced by investors.

4. Components of a Regulated Crowdfunding Ecosystem

A regulated crowdfunding is a monitored online venue where one can vend stocks and obligations to groups of people willing to invest. In addition to delineating the posture to be adopted between brokers; backers and companies, those in charge of regulating securities also control the regulated crowdfunding (Figure 2). It is very substantial that actors within the crowdfunding environment get to fully understand the mechanism of the system.

The objective related to the ecosystem of the crowdfunding is to facilitate the cooperation between backers and emitters, to help them to quickly get along in the most effective and efficient way.

In each jurisdiction, specific government instruct a security commission to administrate the buying and selling of shares and debts instruments along with enforcing and dealing with the application of security regulation within their jurisdiction. The commission is in charge of policing who can invest; which emitter can take part and how platform administrators run and report back to the security commission about their business. Their purpose is to create a risk-free environment for investors and to make sure the marketplace is not disturbed.

Accredited investors are individuals willing to plough money into shares or debt instruments and considered enough rich to an extent which they would not be deeply financially affected in case an investment goes wrong. Those sponsors are deemed to have enough awareness and financial knowledge to make good decision about what to put their money into. A study has revealed that only within 3% to 5% of the world population is judged to be accredited as investors and more surprising is that most of those people considered as accredited to invest do not get the chance to grab investment opportunities in private financing market.

Non accredited investors are the set of individuals leftover after putting aside the 3% to 5% of the global population that are qualified to be accredited investors. Most of time it is the remaining part of the population that are not in accordance with the standard required to be sophisticated investors and that have at least 18 years old; taking this into consideration; regulation setters allow them to also

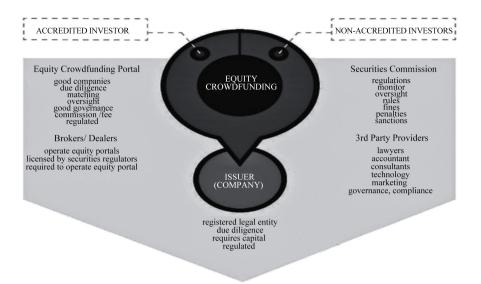


Figure 2. Crowdfunding ecosystem participants and responsibilities; Source (Jofre, 2016).

invest under a set of restrictions concerning the amount of money they are authorized to plough into a venture. The lawmakers have put this system in place to shelter non accredited investors against critical blow when a venture in which they have put money does not work out. Some countries are already thinking about alleviating the restrictions on the amount of fund non accredited investors can invest, in order to allow them to invest more. But this will be effective when regulators think the crowdfunding ecosystem is enough safe and stable for people that are not that much rich and that does not have sophisticated knowledge in financial investment.

A regulated crowdfunding portal has the mission to connect fundraisers with individual with a financial surplus willing to invest. A regulated crowdfunding portal has the obligation to make sure all the issuers on their platforms complied with the regulations into force within their jurisdiction. Individual who operates legal crowdfunding portals are obliged to be registered brokers and they have the responsibility of screening all the issuers application to assess their solvability and their reliability in order to protect investors that use their portals to make investment. The portal also has to be registered with securities commission. At last the portal can choose to be specialized in one or many domains. Some examples of segment of specialization of regulated crowdfunding around the world are mobile apps; real estates; restaurants; oil and gas; technology; life sciences and so on.

Issuers are individuals or companies in need of funds, who trade securities against capital. Due to the fact that a good regulated crowdfunding enables fundraisers to directly be in touch with the funders; it relieves issuers from the burden of the traditional financial intermediaries, reduce cost and allow people with low collateral and people that would not have access to finance with banks or other traditional institutions to have access to funding. However, the major re-

quirement enforced on them are the transparency and the disclosure obligation, in order to keep every participant at the same level of information and to enhance trust among them.

The last part of a regulated crowdfunding ecosystem is the set of third-party providers. That part encompasses lawyers, accountants and others. They are also a very important component of the regulated crowdfunding ecosystem in the way that, to assess creditworthiness of an issuer or to assess the compliance of what an issuer is issuing with the regulatory standard, fundraisers may be asked to provide some audited financial statement or even some legal documents.

5. Overview of Crowdfunding in Africa

The infancy stage of crowdfunding in Africa makes both the demand and supply level of its market very low on the continent. China and the Asia Pacific region still lead the global crowdfunding market in 2018 with a global share of 70.7% and a total amount of \$215.4 billion raised. After comes the American region which encompasses the Latin America; the Caribbean; the United States and Canada with a worldwide market share of 20% corresponding to a financial volume of \$61.1 billion. The European along with the United Kingdom accounted for 3.4% with a total amount of \$10.4 billion raised in 2018. The precise global market share of Crowdfunding campaigns run by Africans is 0.07% by the end of 2018 with more 50% of this share raised by platforms based outside the continent (P2PMarketdata, 2020).

The facts that since 2014 till 2019 the worldwide combined African crowd-funding market share remained less than 0.1% of the crowdfunding global volume (Massolution, 2015; P2PMarketdata 2020) denotes the broad unexploited financial asset which is the crowdfunding yet to be explored by Africans. Although the growth by 101.5% of crowdfunding volume in 2018 in Africa after the decrease of 42.8% the African market share encountered in 2017, it is obvious that the African part in the crowdfunding market is a chicken feed and that this financial alternative still has a long way to go in Africa in order to live up to its full promises.

In 2016 Afrikstart asserted there were 39 active platforms in Africa (Afrikstart, 2016) against 19 reported by Massolution in 2014 (Massolution, 2015); 25 reported by Allexander Hiller in 2017 (Hiller, 2017). A personal investigation helped to count 64 platforms through Africa by May 2020. Most of the platforms are domiciliated in South Africa; Kenya; Nigeria; Egypt and Zambia. Notwithstanding the number of platforms existing across the continent, intercontinental crowdfunding platforms are preferred by Africans for their crowdfunding campaigns, see Figure 3 and Figure 4. Figure 3 shows that over the 126.9 million that were raised in 2015; 94.4 million were raised on international platforms. Figure 4 further supported the fact that Africans tend to use more international platforms by showing that 73.9% of the funds raised through crowdfunding that year was on international platforms. Domestic platforms do not manage to get

enough attention from people inside their country or the continent. The majority of Africans crowdfunding campaigns taking place on intercontinental platforms do not enable African to fully exploit the potential of the fintech. Due to legal constraints helping to monitor the crowdfunding environment on those continents, Africans cannot participate in certain types of crowdfunding like the equity-based and the debt-based ones to fund innovative projects on the intercontinental platforms, see **Figure 5**. This being the main focuses of crowdfunding campaigns conducted by African are on charity and at some extent on necessity-driven entrepreneurship (Fleming & Sorenson, 2016; Gajda & Walton, 2013; Hemer et al., 2011; Mollick, 2014; Vulkan et al., 2016; World Bank, 2013; FSD Africa, 2017) by means of donation-based and reward-based crowdfunding.

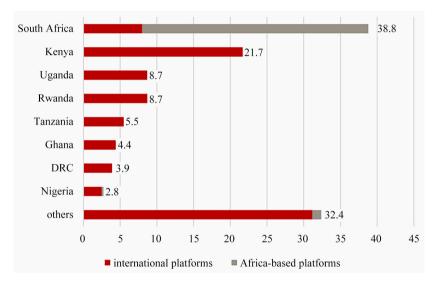


Figure 3. Funds raised via crowdfunding by country (in million USD) in 2015; Source: (Disse & Sommer, 2020).

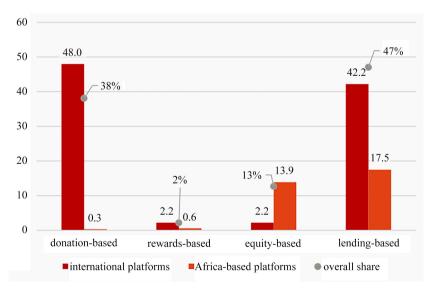


Figure 4. Funds raised by type of crowdfunding platform (in million USD) and overall share (in percent) in 2015; Source: (Disse & Sommer, 2020).

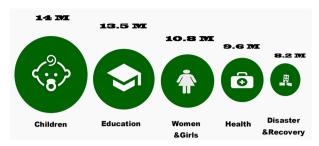


Figure 5. Most funded projects from international platforms operating in Africa in 2015; Source: (Afrikstart, 2016).

6. Current States of Crowdfunding in Africa

Based on data observations it is obvious that crowdfunding market in East Africa and South Africa is more mature than in Ouest Africa. In 2015 \$38.8 million were raised in South Africa via crowdfunding; \$44.6 million in East Africa against only \$7.3 million in Ouest Africa (Disse & Sommer, 2020; Afrikstat, 2016). Money raised on international platforms in 2015 accounted for 74.38% (Disse & Sommer, 2020) while the remain 25.62% where raised on Africa based platforms. Top recipient countries of fund from foreign platforms in 2015 were Kenya; Rwanda; Uganda; South Africa; Tanzania; Ghana; D.R. Congo and Nigeria, see Figure 6. Data on Figure 7 displayed top foreign platforms operating in Africa in 2015. A quick tour of those platforms allows to say that all of them operate in English and this can partly explain the fact there is nearly no existent crowdfunding market in French speaking countries in West Africa.

The Cambridge Center for Alternative Finance 2020 in their report on the Global Alternative Finance showcased some countries fact sheets. It can be seen that Botswana has managed to raise respectively \$2.4 million and 15.4 million via crowdfunding in 2017 and 2018. Kenya managed to raise \$13 million; \$20 million and \$35 million via crowdfunding in 2016; 2017 and 2018. Even though South African crowdfunding market is supposed to be the most mature in Africa, their financial volume is declining. They pooled \$34 million in 2016; \$16 million in 2017 and \$28 million in 2018. One may easily say that Crowdfunding is gaining more awareness in Uganda as the financial volume of crowdfunding in the country is increasing; \$4 million in 2016; \$6 million in 2017 and \$17 million in 2018. The most astonishing African country with an exponential growth on the crowdfunding market is Zambia, with repective amounts of \$0.9 million in 2016; \$1.8million in 2017 and a huge bond to \$41 million in 2018 (Zigler et al., 2019).

By October 2020 data retrieved from THECROWDDATACENTER report 135 projects across Nigeria in 2019 which helped to raise a total of \$22,765. The Crowdfunding data center went further stipulating that in 2019 Nigerians got only 1% of success rate on all the campaigns instigated (The Crowd Data Center, 2020a). Still in Ouest Africa, only 1 crowdfunding project was launched in Benin in 2019 without success with a total amount of \$0 raised. More interesting,



Figure 6. Top recipient countries of funds from foreign platforms in 2015; Source (AlliedCrowds Open Analytics/Afrikstart).



Figure 7. Top foreign platforms operating in Africa in 2015; Source: (Afrikstart, 2016).

besides Benin and Nigeria, no crowdfunding campaigns were started in the other west African countries in 2019. This picture is how ignorant people are still about crowdfunding in West Africa. In the most mature crowdfunding market so far in Africa, the South African market, only 188 crowdfunding campaigns took place in 2019 with a success rate of 7%, raising a total amount of \$694,429. Kenya did not do better in term of success rate over its 74 projects in 2019, pooling together a total of \$921,793. Rwanda with the same rate of success as Benin republic over the 6 projects launched in the country has nevertheless managed to gather \$1165 in 2019. Burundi joined Benin Republic and Rwanda line with a 0% of success rate with \$0 raised on the 2 campaigns started in the country (The Crowd Data Center, 2020b). In 2019 Tanzania raised \$11,977 from 17 projects with a success rate of 5%. Tanzania stands out with the highest success rate on crowdfunding projects in Africa in 2019 which is 17% over the 12 campaigns instigated in the country which helped to raise a total of \$19,241 (The Crowd Data Center, 2020c).

7. Summary of Platforms with an Africa Focus from 2012 to 2020 and Statistics

7.1. Example of Crowdfunding Platforms in Africa

Platforms in Egypt.

• Arab Crowdfunding: (Yes)

Based in Egypt Arab crowdfunding is a website dedicated to Arab crowdfunding as the name suggests. Through this platform, Arab investors lend mon-

ey to Arab fundraisers in North Africa and in the Middle east. Their platform is available at www.arabcrowdfunding.com.

• Shekra (No)

Founded in January 2012, their motto is "Be part of the next success story". As one of the leading crowdfunding platforms in Egypt, their attribute is to match nascent startups with investors. The platform is available at www.shekra.com. As per May 2020, the website was under renovation.

Platforms in Ghana:

• Farmable (No)

The vision of this platform is to fight hunger without relying on external aids. This being the crowdfunding platform was created to build a self-sustaining enterprise to empower small farm holders by equipping them with the necessary tools and resources to ease their life. A correlated goal is also to try to build a sustainable food supply community in Ghana by Ghanaian. The platform is available at www.farmable.me.

Kwidex (Yes)

With a charming platform, their tagline says "Make an impact and earn rewards for it". The main goals of Kwidex are to reduce poverty; increase food security and at the same time make people earn extra income. They focus on giving support only to innovative ideas in the field of agriculture in Ghana. Their website is www.kwidex.com.

• SlizeBiz (No)

This is the first Ghanaian platform. It is based in Accra and concentrates more on financing innovative ideas by leveraging African backers and Angel investors. No list of ventures in which investors could easily invest has yet been unveil. Till November 2019 SlizeBiz has not yet been launched as the first launching scheduled for March 2014 in New York City had been postponed. www.slicebiz.com

Platforms in Kenya:

• M-Changa (Yes)

The motto of this platform is "Harambee" which means "pulling together" in Swahili to illustrate the fact that solidarity of many people could contribute to concretizing the dream of a whole community. M-Changa is a platform that aims to provide entrepreneurs with a mean of funding their projects by leverage mobile technology. They are available at www.changa.co.ke.

• Lelapa Fund (Yes)

The word Lelapa means "community" or "home" in Setswana. This platform based in Kenya reaches out for African SMEs and women by providing an investment platform which helps to connect investors and African companies. The platform focuses on technological sector and on fast moving Consumer Goods. There are available at www.lelapa.co.

Platforms in Nigeria:

• Naija Fund (Yes)

This is a donation-based platform based in Nigeria founded in 2015. Its goal is

to connect fundraisers for social cases to donators from all over the world. Their website is www.naijafund.com.

• Donate NG (Yes)

The motto is "Fundraise for charitable projects". With this tagline, the message about this platform's goal is clear. They deal with charitable projects and personal social causes since 2015. The platform is available at www.donate-ng.com.

Platforms in South-Africa:

• FundFind (No)

Founded in 2013, this Platform set up in South Africa is a reward Based one and uses the "Keep-it-all" and the "All-or-nothing" methods. The platform does not make a list of the number of unsuccessful campaigns but it does about the successful ones. We could count project ranging from backing artists to produce their albums, donations to support teaching internship, some medical ventures such as buying medical equipment for child and even fund was raised for a treatment against cancer. The platform is available at www.fundfind.co.za.

• Jumpstarter (Yes)

This platform founded in 2012 and owned by south African have managed to collect about €5000 result of 23 campaigns as of November 2019. No information has been revealed about how much the platform charges in commission and there is no information about how the platform operates. They are available at www.jumpstarter.co.za.

The following **Table 1** and **Table 2** are respectively the updated list of domestic crowdfunding platforms (created and based in Africa) spanning 2012 to 2020 and the updated list of international based platforms operating in Africa.

Table 1. Updated list of domestic Crowdfunding platforms (created and based in Africa) from 2012 to 2020.

Country	Platform Name	Date of Foundation	Model	Available at		Active
	backabuddy	2007	Donation-based	www.backabuddy.co.za	1	yes
	Citysoirée	2010	Reward-based	www.citysoiree.co.za	2	no
	Islamic Relief SA	1984	Donation-based	crowdfund.islamic-relief.org.za	3	yes
	Lendico	2013	Debt-based	www.lendico.com	4	No
	Livestock Wealth	2014	Equity-based	www.livestockwealth.com	5	yes
	Rafinin	2012	Debt-based	www.rainfin.com	6	yes
C d AC:	Realty Africa	2014	Real Estate-based	www.realtyafrica.com	7	yes
South Africa	StartMe	2012	Reward-based	www.startme.co.za	8	no
	The Sun Exchange	2015	Equity-based	www.thesunexchange.com	9	yes
	Thundafund	2012	Reward-based	www.thundafund.com	10	yes
	The People's Fund	2017		www.thepeople.co.za	11	yes
	Uprise Africa			www.uprise.africa	12	yes
	Wealth Migrate	2014	Real Estate-based	www.wealthmigrate.com	13	yes
	ChangeLivesNow	2010	Donation-based	www.changelivesnow.co.za	14	No

Continued

Edufunder	2014	Donation-based	www.edufunder.xyz	15	No
Ripple	2015	Donation-based	www.ripple.org.za	16	No
Rlabsmtoto	2009	Donation-based	www.rlabsmtoto.org	17	No
Trevolta	2013	Donation-based	www.trevolta.com	18	No
Different.org	2015	Donation-based	Different.org	19	Yes
Kwikudi	2015	Donation-based	www.kwikudi.com	20	yes
PitchOffice	2013	Equity-based	www.pitchoffice.com	21	No
234Give	2012	Donation-based	www.234give.com	22	No
Cfundin	2015	Debt-based	www.cfundin.com	23	No
Finofund	2014	Reward-based	www.finofund.com	24	No
Funda Solva	2014	Donation-based	www.fundasolva.com	25	No
HelpFundNg	2015	Donation-based	www.helpfundng.com	26	No
Imeela	2016		imeela.com	27	No
Naturfund	2015		www.naturfund.com	28	No
Funmilowo		Donation-based	www.funmilowo.com	29	No
Akabbo	2014	Donation-based	www.akabbo.ug	30	Yes
UCN	2014	Equity-based	ucn.crowdfundhq.com	31	no
Fund4Crowd	2014	Donation-based	www.f4c.co.zw	32	yes
Tswanda	2014	Donation-based	www.tswanda.co.zw	33	No
Orange Collecte	2013	Donation-based	www.collecte.orange.com	34	no
Happy Benky			www.happybenky.ci	35	no
InvestirEnsemble	2018			36	yes
Seekewa			www.seekewa.com	37	No
Oukaley	2015		www.oukalev.com	38	No
•					No
			•		No
					No
	2015	Equity-based			No
		_4,	www.fundedbyme.com		Yes
•			·		yes
	2015	Debt-based	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		yes
			www.solvesting.com		no
Ç	2013	Debt basea	C		No
	2014				No
Cotizi	2011	Donation-based	www.cotizi.com	49	Yes
COLIZI		Donation based			No
Tennra	2015	Donation-based	илили Теппта сот	50	
Tennra Vomken	2015	Donation-based	www.Tennra.com	50 51	
Tennra Yomken Madad	2015 2012 2015	Donation-based Donation-based	www.Tennra.com www.yomken.com www.madad.com	50 51 52	Yes No
	Ripple Rlabsmtoto Trevolta Different.org Kwikudi PitchOffice 234Give Cfundin Finofund Funda Solva HelpFundNg Imeela Naturfund Funmilowo Akabbo UCN Fund4Crowd Tswanda Orange Collecte Happy Benky InvestirEnsemble Seekewa Oukaley ALODO MIVAFUNDING Jaappalé Malaik FundedbyMe Lendahand PesaZetu Solvesting Smala&Co Atadamone	Ripple 2015 Rlabsmtoto 2009 Trevolta 2013 Different.org 2015 Kwikudi 2015 PitchOffice 2013 234Give 2012 Cfundin 2015 Finofund 2014 Funda Solva 2014 HelpFundNg 2015 Imeela 2016 Naturfund 2015 Funmilowo Akabbo 2014 UCN 2014 Fund4Crowd 2014 Tswanda 2014 Orange Collecte 2013 Happy Benky InvestirEnsemble 2018 Seekewa Oukaley 2015 ALODO MIVAFUNDING Jaappalé Malaik 2015 FundedbyMe 2012 Lendahand PesaZetu 2015 Solvesting 2015 Smala&Co Atadamone 2014	Ripple 2015 Donation-based Rlabsmtoto 2009 Donation-based Trevolta 2013 Donation-based Different.org 2015 Donation-based Kwikudi 2015 Donation-based FlitchOffice 2013 Equity-based 234Give 2012 Donation-based Cfundin 2015 Debt-based Finofund 2014 Reward-based Funda Solva 2014 Donation-based HelpFundNg 2015 Donation-based Imeela 2016 Naturfund 2015 Funmilowo Donation-based UCN 2014 Equity-based UCN 2014 Equity-based Tswanda 2014 Donation-based Donation-based UCN 2014 Equity-based Donation-based Tswanda 2014 Donation-based Donation-based Donation-based UCN 2014 Equity-based Donation-based Donation-based Donation-based UCN 2014 Equity-based Donation-based Donati	Ripple 2015 Donation-based www.ripple.org.za Rlabsmtoto 2009 Donation-based www.rtevolta.com Trevolta 2013 Donation-based www.trevolta.com Different.org 2015 Donation-based Different.org Kwikudi 2015 Donation-based www.kwikudi.com PitchOffice 2013 Equity-based www.pitchoffice.com 234Give 2012 Donation-based www.givcom Cfundin 2015 Debt-based www.fundin.com Finofund 2014 Reward-based www.fundin.com Finofund 2014 Donation-based www.fundasolva.com HelpFundNg 2015 Donation-based www.fundasolva.com Imeela 2016 imeela.com Naturfund 2015 Www.naturfund.com Funmilowo Donation-based www.fundinov.com Akabbo 2014 Donation-based www.fundinov.com Akabbo 2014 Donation-based www.fundinov.com Akabbo 2014 Donation-based www.funco.com Www.naturfund.com Funmilowo Donation-based www.funco.com Akabbo 2014 Donation-based www.funco.com Akabbo 2014 Donation-based www.fuco.com Www.fuco.com Akabbo 2014 Donation-based www.fuco.com Imeela 2016 Www.funco.com Akabbo 2014 Donation-based www.fuco.com Akabbo 2014 Donation-based www.fuco.com Imeela 2016 Www.fuco.com Akabbo 2014 Donation-based www.fuco.com Imeela 2016 Www.fuco.com Akabbo 2014 Donation-based www.fuco.com Akabbo 2014 Donation-based www.fuco.com Imeela 2015 Donation-based www.fuco.com Imeela 2016 W	Ripple 2015 Donation-based www.ripple.org.za 16 Rlabsmtoto 2009 Donation-based www.rlabsmtoto.org 17 Trevolta 2013 Donation-based www.trevolta.com 18 Different.org 2015 Donation-based Different.org 19 Kwikudi 2015 Donation-based www.kwikudi.com 20 PitchOffice 2013 Equity-based www.pitchoffice.com 21 234Give 2012 Donation-based www.fundin.com 23 Findund 2014 Reward-based www.fundin.com 23 Findua Solva 2014 Reward-based www.fundasolva.com 25 HelpFundNg 2015 Donation-based www.fundasolva.com 25 Imeela 2016 imeela.com 27 Naturfund 2015 Donation-based www.funding.com 28 Funmilow Donation-based www.fundinding.com 30 UCN 2014 Equity-based www.fundinding

Table 2. Up to date list of international based platforms operating in Africa.

	Platform Name	Country of Operation
1	Kiva	South Africa, Rwanda, Kenya, Tanzania, Uganda
2	BetterPlace	
3	GoFundme	Rwanda, Kenya, Tanzania, Uganda
4	GlobalGiving	South Africa, Rwanda, Kenya, Tanzania, Uganda
5	Razoo	South Africa, Rwanda, Kenya, Tanzania, Uganda
6	JustGiving	South Africa, Rwanda, Kenya, Uganda
7	4just1.com	South Africa, Kenya, Tanzania
8	Ammado	South Africa, Kenya, Rwanda, Tanzania
9	Awesome Foundation	Uganda, Kenya
10	Bid Network	South Africa, Rwanda, Tanzania, Kenya, Uganda
11	Buck4Good	South Africa, Kenya
12	Chuffed	Kenya, Tanzania, Uganda
13	Common Sites	South Africa, Tanzania, Kenya
14	CrowdRise	Rwanda, South Africa, Uganda, Tanzania, Kenya
15	Crowdfunder	Rwanda, South Africa, Tanzania, Kenya
16	Freudon	Kenya, Uganda
17	Fundly	South Africa, Rwanda, Kenya, Tanzania, Uganda
18	Generosity	South Africa, Rwanda, Tanzania, Uganda
19	Give Forward	South Africa, Kenya, Uganda
20	GivenGain	South Africa, Rwanda, Kenya, Tanzania, Uganda
21	Givology	Rwanda, Kenya, Tanzania, Uganda
22	Indiegogo	South Africa, Rwanda, Tanzania, Uganda, Nigeria
23	Kangu	Kenya, Uganda
24	KickStarter	South Africa, Kenya, Tanzania, Uganda, Nigeria Ghana
25	OnePercentClub	South Africa, Rwanda, Kenya, Tanzania, Uganda
26	Patreon	South Africa, Kenya
27	PifWorld	South Africa, Kenya, Tanzania, Uganda
28	RocketHub	South Africa, Kenya
29	SunFunder	Rwanda, Kenya, Tanzania, Uganda
30	Trine	Kenya, Tanzania, Uganda
31	Ulule	South Africa, Rwanda, Kenya, Tanzania
32	Watsi	Kenya, Tanzania
33	Yewou	South Africa, Rwanda, Kenya

Continued

34 YouCaring South Africa, Rwanda, Tanzania, Uganda 35 Waalam Invest Gabon, Mauritius, Cameroon 36 AfrikLevier Togo, Senegal 37 FIATOPE Madagascar, Cameroon 38 Iroko project Senegal, Ivory Coast 39 Bit Bond Kenya
36 AfrikLevier Togo, Senegal 37 FIATOPE Madagascar, Cameroon 38 Iroko project Senegal, Ivory Coast
37 FIATOPE Madagascar, Cameroon 38 Iroko project Senegal, Ivory Coast
38 Iroko project Senegal, Ivory Coast
30 Rit Rond Kenya
55 Bit Bolid Kellya
40 StartSomeGood Ghana, Haiti
41 SeedGrants Kenya, Uganda
42 Zidisha Zambia, Ghana, Kenya
43 Kopernik Kenya
44 IndieVoices Kenya, Nigeria
45 GridShare Kenya, Rwanda, Ghana
46 2aid.org Uganda
47 Babyloan Uganda
48 Homestrings Uganda
49 EmergingCrowd South Africa

7.2. Statistics

It came out from personal investigations and observations that Africa has registered a total of 64 crowdfunding platforms spanning the period of 2015 to 2020. Out of 10 crowdfunding platforms created in East Africa from 2015 to 2020, 7 are still active while the 3 others are inactive. In South Africa 55% of the 22 platforms created from 2015 to 2020 are still operating, the remaining 45% (12 platforms) are now out of service. On the other hand, respectively 67% and 78% of platforms created in North Africa and West Africa during these five last years are now out of service. Only 5 platforms (22%) out of the 23 recorded in West Africa and 3 platforms (33%) out of the 9 recorded in North Africa within that period of time are still operational. See **Figure 8** and **Table 3**.

The study found out that over the 76 platforms currently functioning on the African crowdfunding market, 64% are base outside the continent making up to 49 over 76 platforms. Only 27 platforms representing 36% of the total platforms operating are domestic platforms. See **Table 4** and **Figure 9**. Among the 76 functional platforms; 66 operates exclusively in East and South Africa, only 10 platforms which accounts for only 13% operates in West and North Africa, see **Figure 10** and **Table 5**. Further, the study pointed out that only 8% of the total operating platforms in Africa in 2020 focused on French speaking countries. The remaining 92% accounting for 70 platforms has an English-speaking country focus, see **Figure 11** and **Table 6**.

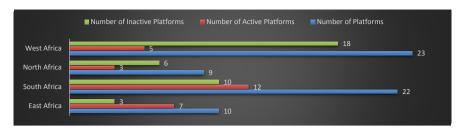


Figure 8. Number of domestic active and inactive platforms per region in Africa from 2015 to 2020.



Figure 9. Respective share of domestic and international crowdfunding platforms among the total platforms currently operating in Africa.

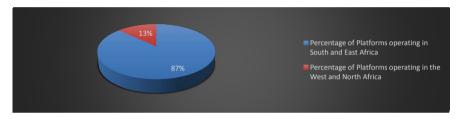


Figure 10. Percentage of platforms operating in South and East Africa against percentage of platforms operating in Ouest and North Africa as per 2020.

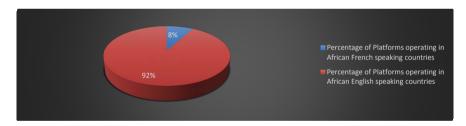


Figure 11. Percentage of platform operating in African French speaking countries and English-speaking countries as per 2020.

Table 3. Number and percentage of domestic active and inactive platforms per region in Africa from 2012 to 2020.

	Number of Platforms	Number of Active Platforms	Number of Inactive Platforms	Percentage of Active Platforms	Percentage of Inactive Platforms
East Africa	10	7	3	70%	30%
South Africa	22	12	10	55%	45%
North Africa	9	3	6	33%	67%
West Africa	23	5	18	22%	78%

Table 4. Number of domestic and international platforms currently operating in Africa followed by percentage.

	Number of Platforms Operating in Africa	Percentage
Domestic platforms	27	36%
International Platforms	49	64%

Table 5. Number of platforms operating in South and East Africa against percentage of platforms operating in Ouest and North Africa as per 2020.

	Number of Platforms	Percentage
Operating in South and East Africa	66	87%
Operating in the West and North Africa	10	13%

Table 6. Number of platforms operating in African French speaking countries and English-speaking countries followed by percentage as per 2020.

	Number of Platforms	Percentage
Operating in African French speaking countries	6	8%
Operating in African English-speaking countries	70	92%

8. Conclusion

The mechanism of drawing money from the crowd has existed before and the most prominent instance of early type of crowdfunding is the building of plinth upon which the Statue of Liberty is laid. The erection of the pedestal came to pass by means of a crowdfunding which resulted from the desperate call to the crowd made by Joseph Pulitzer. The market place was secured till 1915 when acting like a catalyst, the Investments Bankers Association brought a cataclysm by telling its members they could span the laws and make solicitation via mail. A process as non-transparent as mail for securities offerings could not be policed by regulators; thus questionable stockbrokers invited themselves in the game and issued stock in pointless and fruitless companies. This led to a loss of confidence in internet transaction. In the modern era while faith has been regained in Web operations; internet trade notably e-commerce, keystones were set for not-for-profit basis money pooling. In August 2010 a group of entrepreneurs decided to take actions on the behalf of entrepreneurs but also on behalf of backers who were also upset for not being able to freely invest in their communities. Through hurdles and struggles they manage to defend the Start-up Exemption Framework at the Capitol Hill, they managed to implicate the House of Representatives and the Senate in the talks on how to design a legal environment to monitor crowdfunding in a way it helps to tackle the funding gap and the urgent need of innovation the United States of America was facing then. President Obama signed the JOBS Act 460 days after those entrepreneurs started the journey to the salvation of both investors and entrepreneurs' sides. This was the start of the crowdfunding investing, securities-based crowdfunding different from the reward-based one. This study mainly talked about the Equity based and the debt-based crowd-funding among all the types of crowdfunding. Equity based crowdfunding is a kind of crowdfunding based on investment, it consists of a set of people ploughing money into buying equity like stocks, bonds, in a direct way or indirectly in a nascent enterprise or an existing company. The Debt based crowdfunding is a new way of lending money to people in need of it rather than a totally neo-financial product. Within this concept, network through internet is used to straight connect lenders and borrowers; this enables fundraisers to directly borrow money or lender to directly plough money debt obligations by means of a platform.

A regulated crowdfunding is a monitored online venue where one can vend stocks and obligations to groups of people willing to invest. In addition to delineating the posture to be adopted between brokers; backers and companies, those in charge of regulating securities also control the regulated crowdfunding. It is very substantial that actors within the crowdfunding environment get to fully understand the mechanism of the system.

Coming to Africa, undisputably the penetration of crowdfunding in the financial assets market is very shallow. With a global market share of 0.07% by the end of 2018, more than 50% Crowdfunding campaigns run by Africans took place on platforms based outside the continent (P2PMarketdata, 2020). In 2018, African raised a total of \$209.1 million while China and the Asia Pacific raised a total amount of \$215.4 billion raised; the American region accounted for crowdfunding financial volume of \$61.1 billion and the European along with the United Kingdom accounted for a total amount of \$10.4 billion raised (P2PMarketdata, 2020). According to the THECROWDDATACENTER the 2019 African crowdfunding market share did shrink.

The study revealed a total of 64 crowdfunding platforms created in Africa from 2012 to 2020; with 23 in West Africa; 22 in South Africa; 10 in East Africa and 9 in East Africa. It was found that among the 23 platforms listed in West Africa; only 5 are still active nowadays. In South Africa, as per October 2020, only 12 out of the 22 platforms recorded are still active. East Africa and North Africa come with respectively 7 platforms active out of 10 and 3 platforms active out of 9. This showed that 58% of platforms created from 2012 to 2020 are now inactive. Only 27, about 42% of the 64 initially recorded are still functioning. This put aside, another phenomenon is that Africans prefer to run their crowdfunding campaigns on international platforms rather than on domestic platforms. In 2015, 74.38% of the money raised through crowdfunding was done on international platforms (Disse & Sommer, 2020). P2PMarketData also asserted that more than 50% of money raised via crowdfunding in 2018 came from international platform based. This finds an explanation in the fact that 64 of crowdfunding platforms currently operating in Africa are foreign based. The study counted 49 foreign-based platforms currently operating in Africa, almost the double of active domestic platforms. It is to be noted that on the 76 functional crowdfunding platforms in Africa, 66 operate exclusively in South Africa and East Africa while only 10 are West Africa and North Africa focused. This explains why the South African crowdfunding markets are the most developed on the continent. The study has also noted that among the platform covering the whole Africa for now, only 6 are French speaking countries focused whereas 70 are African English-speaking countries focused. The study also remarked that in West Africa, most of the projects listed on the active platforms have less than 2% of funding till their closing date. This state of affairs depicts a clear image of how much Africans are not benefiting from the fintech. Many things may be roots to this state of affairs, like internet penetration; awareness of population about crowdfunding; trust issues and lack of proper infrastructure to really implement a suitable crowdfunding system. Next studies may focus on finding factors that could influence crowdfunding adoption in Africa and think of more adapted or suitable model of crowdfunding for the continent.

Conflicts of Interest

The author declares no conflicts of interest regarding the publication of this paper.

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