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# A Study on the Motivation of APEC Volunteer and Its Relationship with Job Satisfaction

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#### **Abstract**

In the modern world, volunteering in international conferences is becoming more and more popular. In 2014, APEC conference has gained huge public attention. This research focuses on motivation and job satisfaction of APEC volunteers, and aims to find motivation difference of different demographic groups, as well as the relationship between motivation and job satisfaction. The research uses quantitative questionnaire method, and has analyzed data using SPSS software by single-factor analysis and regression analysis. The research has found self-growth and social demand as the strongest motivation dimensions for APEC volunteers, demographic variation for overall motivation and motivation dimensions, positive relationship between motivation and job satisfaction, positive relationship between altruism dimension and job satisfaction. The research will be useful in future volunteering promotion, recruiting, selection, training and motivation of large national conference, competition, and exhibitions.

#### **Keywords**

APEC Volunteers, Motivation, Job Satisfaction

#### 1. Introduction

In the modern era, volunteers are actively involved in different aspects of society. They never stop their steps and dedicated devotion to large international competition, activities, and exhibitions held by China, such as Olympic Games, World Expo, Garden Expo, etc. Nowadays, in the large international forum APEC held by China, volunteers have played an important role. According to the report of China News Agency [1], 2014 APEC Leaders' meeting was held in Beijing in November, and 2280 youth volunteers served in 7 sectors, 39 business ports, 139 level-1 positions and 87 level-2 positions. Among all the large interna-

tional events held in Beijing, this voluntary service covers the widest area and has the greatest varieties of positions. APEC volunteers have drawn huge public attention again as large event volunteers.

However, there is little research on motivation of volunteers in Chinese literature, let alone research on APEC specifically. That is why this research is intended to explore the motivation of APEC volunteers, and study the relationship between motivation and their job satisfaction.

This research exams how motivated volunteers are and why they apply for the APEC volunteering position; Also, the research looks into demographic data (grade, age, gender, major, and political status) of volunteers and analyzes the motivation difference among different demographic groups; Then job satisfaction is measured, and the relationship between overall motivation/motivation dimensions and job satisfaction is analyzed.

Research on the motivation of APEC volunteers is both theoretically and practically important. Theoretically, it will solve the lack of research on APEC volunteers in China. Practically, it will provide reference for future promotion, recruiting, selection, training, motivation of volunteers for the national large events and competitions in the future. The research can also help find out the administration area to be focused on, in order to motivate more volunteers to apply, and to improve their motivation. Research on the relationship between volunteer motivation and their job satisfaction can guide administration on volunteers, stimulate their motivation, and enhance their job satisfaction.

#### 2. Literature Review

#### 2.1. Volunteer Motivation

Scholars started to pay attention to volunteer motivation from the 1970s [2]. In 1981, Frisch and Gerrard constructed two-factor model in the study on Red Cross volunteers, and found the altruistic motives (motives for the benefit of others) and selfish motives (motives for the benefit of oneself) [3]. Afterwards, Esmond also proposed three-factor model, linear model, and multi-factor model as volunteer motivation models [4].

Compared with systematic study on volunteer motivation in the other countries, China is still in the beginning stage in this area [2].

In the recent years, there has been some development in the Chinese research on the motivation of volunteers. The attention which Chinese scholars paid to volunteer motivations has increased recent years. They are trying to study volunteer motivation for large international competitions, conference, and exhibitions held in China, produced research such as Study on the Participation Motivation of Volunteers in Olympic Games [5], Motivation of College Volunteers in Xi'an Global Garden Expo [6].

In general, research on volunteer motivation in APEC is very limited. On the one hand, there are many researches on volunteer motivation in the large com-

petitions and exhibitions held in China, but only a few researches are related to that in large international conferences, especially APEC conference. On the other hand, even for some studies related to APEC, volunteer motivation is not widely-discussed. Most of the studies on volunteers in 2013 Shanghai APEC are concentrated on emotional interview, showing the lack of standard academic study about volunteer motivation in APEC [7]. For this year's APEC (2014 in Beijing), the number of volunteer is large, voluntary services are covered widest, and there are the largest number of positions among all the large international conferences held in Beijing, but there are no currently published researches on volunteer for this 2014 APEC, due the late selection of volunteers till October 2014.

Based on the two reasons mentioned above, research on volunteer motivation in China is only at the beginning stage with limited development; There is not enough research on APEC volunteer in China. To solve the inadequacy of previous research on APEC volunteer in China, this research plans to focus on 2014 APEC volunteers to study their registration motivation.

According to the literature of Motivation and Incentive System of Xi'an Global Garden Expo University Student Volunteers [6], with the addition of reference to Voluntary Work of University Student Volunteers in Chinese Large Sports Events [8] and Incentive System of University Student Voluntary Service [9], this research categorizes voluntary motivation into "self-growth", "social demand", "self realization", "altruism", "dream realization", "environmental factor", "honor motivation", and "compensation exchange" eight dimensions in all.

In this research, "overall motivation" means the intensity of overall motivation of volunteers investigated, and is calculated with arithmetic mean of the above eight dimensions.

Specifically, those eight dimensions are defined as follows:

Self-growth refers to the hope of individuals to discover their own potential and understand themselves, through participating voluntary service, which is beneficial for climbing up the career ladder and improving themselves.

Social demand refers to the motivation to enlarge social circle and know more friends. Voluntary activities are with no doubt an excellent platform for college students to get touch with different groups of people and expand their social network.

Self-realization means the motivation to obtain the feeling of satisfaction and achievement through voluntary service, in order to realize themselves, and thus reflect self-value.

Altruism refers to the voluntary motivation to benefit others without selfish tendency. It is also related to motivation to help the development of society and help people in need to repay society, which is a selfless motivation with consideration of others.

Dream realization refers to the motivation, where university students want to realize a better, more impartial, and more democratic society through voluntary activities.

Environmental factors refer to the motivation affected by surrounding people, things, own experience and status, and other objective environmental, to participate in voluntary service.

Honor motivation refers to the motivations that volunteers obtain praise from society. For example, for current university students, recognition and honor from school and society, praise from boss, from people who receive their voluntary service, from classmates and friends, can all encourage the honor motivation of them.

Compensation exchange refers to motivation to pursuit extra points in school evaluation, job offers, graduate admission, material rewards and other compensation.

#### 2.2. Volunteer Job Satisfaction

In the research of Galindo-Kuhn and Guzley in year 2001, volunteers' satisfaction index (VSI) was categorized according to 10 aspects of influence: Organizational support, Participation efficacy, Empowerment, Group integration, Values, Understanding, Enhancement, Career, Social, and Protective, among which the explanation of Values is: to express important values, such as altruism [10]. The motivation of volunteers (altruism and selfish motives) can be understood as specified values. As a result, this research assumes that different volunteer motivation can be related with different levels of voluntary job satisfaction.

Besides, some researches also include both volunteer motivation and volunteer job satisfaction into variables for correlation analysis. For example, Clary et al have found that volunteer motivation and the matchness between expected compensation and real compensation can be significant predictors of job satisfaction and burnout [11], but there are few studies directly looking into the relationship between volunteer motivation and job satisfaction. Based on the previous literature and due to insufficiency of past research, this research is going to focus on the relationship between volunteer motivation and job satisfaction, investigating current large number of and widely impacting APEC volunteers, to study the relationship between motivation of APEC volunteers and their job satisfaction.

But more studies on volunteer job satisfaction do not analyze its correlation with volunteer motivation. More volunteer job satisfaction literatures are investigating relative factors such as trust, organizational commitment, and psychological contract (Starnes, 2007). Although most of them are related to organizational behavior and employee psychology, none of them is exactly focusing on the relationship of job satisfaction with motivation.

#### 3. Research Objectives and Methodology

The main content of this research are shown in **Table 1** (also see **Figure 1**). Specifically, the research objectives are: 1) to explore recognition degree of different

Table 1. Minnesota satisfaction questionnaire (Part).

	How do you feel about your current job	Very dissatisfied = 1	Dissatisfied = 2	Uncertain = 3	Satisfied = 4	Very Satisfied = 5
1	Can always keep busy status					
2	Opportunity of independent work					
3	Opportunity to do different things at time					
4	Opportunity to become an import role in team					

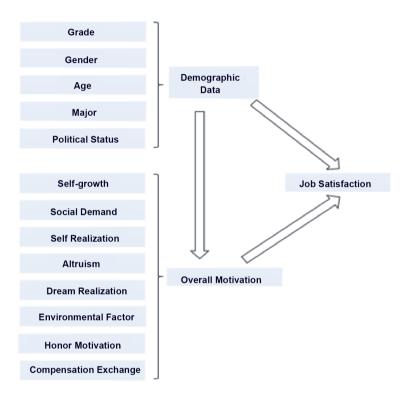


Figure 1. Research contents (Source: objective and model of this research).

dimensions of motivation among all samples; 2) to explore the different overall motivation of different demographic groups; 3) to explore the different motivation dimension inclination of different demographic groups; 4) to explore the relationship between overall motivation and job satisfaction (demographic data as controlled variable); 5) to explore the relationship between different motivation dimensions and job satisfaction (demographic data as controlled variable).

In order to complete the objectives, this research will use questionnaire as the main method.

The measures of motivation in this research is based on the scales in Motivation and Incentive System of Xi'an Global Garden Expo University student volunteers [6], also taking into account the research Voluntary Work of University Student Volunteers in Chinese Large Sports Events [8] and Incentive System of

University Student Voluntary Service [9], and eventually formulated a questionnaire with 8 dimensions ("self-growth", "social demand", "self realization", "altruism", "dream realization", "environmental factor", "honor motivation", and "compensation exchange"), 26 questions.

Besides, to measure the job satisfaction degree, this research adopted Minnesota satisfaction degree questionnaire (short) [12], 20 questions in total (partially presented in **Table 1**).

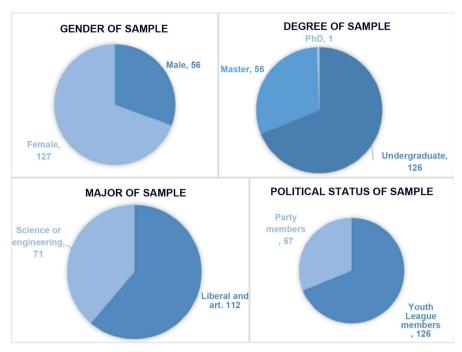
After the data collection, this research will use SPSS questionnaire to conduct data analysis. Arithmetic means calculation will be used to look at different dimensions of motivation among all samples. Regression analysis will be used to test different overall motivations of different demographic samples, as well as relationship between overall motivation and job satisfaction, and relationship between each motivation dimension and job satisfaction. Single-factor analysis will be used to measure difference between various dimensions of motivation among different demographic samples.

#### 4. Empirical Results

This year's APEC administration department has recruited 2280 volunteers from 23 universities, including 654 male students (28.68%) and 1626 female students (71.32%). There are 1660 undergraduate students (72.81%), 600 graduate students (26.32%), and 20 PhD students (0.69%). There are 1530 Communist Youth League members (accounting for 67.11% of total members), and 750 Member of Chinese Communist (accounting for 32.89% of total members) [13].

In total, 200 questionnaires have been distributed, and 186 of them were returned, with return rate of 93%. Among them, 183 questionnaires were effective, with effective rate of 98.39%. Effective questionnaires come from Beijing International Studies University, Beijing University of Technology, Beihang University, Beijing Institute of Technology, Beijing Union University, Beijing Normal University, Beijing Language and Culture University, China Foreign Affairs University, China University of Geosciences, China Women's University, and Central University of Finance and Economics, all 11 in total. The sample number takes up 8.78% of the total volunteer population, with 8.03% of population as effective sample, which is qualified sample quantity.

In the 183 effective questionnaires, there are 56 males (30.60% of sample), 127 females (69.40% of sample). There are 126 undergraduate students (68.85% of sample), 56 master students (30.60% of sample), and 1 PhD student (0.55% of sample). Major distribution includes 112 liberal and art students (including econ and management, 61.20% of sample) and 71 science or engineering students (38.80% of sample). There are 126 Youth League members (including enthusiast for Communist Party but have not joined the Party yet) (68.85% of sample), and 57 Party members (including prepared Party members) (31.15% of sample). The sample demographic distribution (see **Figure 2**) is generally consistent with the population demographic distribution.



**Figure 2.** Sample demographic distribution (Source: questionnaire collection of this research).

### 4.1. Different Dimensions of Motivation among All Samples

This research calculated points for each motivation dimension by using arithmetic means of results from questions which measures that specific dimension, and then come into each got the total value of each dimension, shown as below.

As shown in **Figure 3**, among all the effective 183 samples, the strongest motivations of volunteers come from self-growth (mean 4.52 out of 5) and social demand (mean 4.45 out of 5). Comparatively strong motivations include dream realization (mean 4.39 out of 5), altruism (mean 4.22 out of 5), and self-realization (mean 4.14 out of 5). The weakest motivations are compensation exchange (mean 2.61 out of 5) and environmental factor (mean 3.11 out of 5).

# 4.2. Different Overall Motivations of Different Demographic Samples

This research used demographic data, grade, gender, age, major, political status, respectively as independent variables one by one, and used overall motivation as dependent variable to conduct regression analysis. The result of regression analysis is shown as below.

According to **Table 2**, the relationship between grade and overall motivation is significant on 0.1 level (Sig. = 0.005), with correlation coefficient of -0.184, which means that overall motivation may decrease for sample student volunteers with their grade increasing.

The relationship between age and overall motivation is significant on 0.1 level (Sig. = 0.010), with correlation coefficient of 0.128, which means older students may have higher level of overall motivation.



**Figure 3.** Different dimensions of motivation among all samples (Source: questionnaire collection of this research).

Table 2. Different overall motivations of different demographic samples.

	Coefficient <sup>a</sup>							
	M - J - I	Non-standard coefficient		Standard coefficient		C:-		
Model -		В	Standard error	Trial	- t	Sig.		
	(Constant)	1.608	0.928		1.733	0.085		
	Grade	-0.184	0.065	-0.432	-2.814	00.005		
,	Gender	-0.129	0.092	-0.109	-1.393	0.165		
1	Age	0.128	0.049	0.382	2.616	0.010		
	Major	0.090	0.087	0.081	1.030	0.305		
	Political status	0.175	0.096	0.150	1.824	0.070		

a. Dependent variable: Overall motivation.

The relationship between political status and overall motivation is significant on 0.1 level (Sig. = 0.070), with correlation coefficient of 0.175, which is to say, with the aspect of political status, Communist Party members have stronger overall motivation than Communist Youth League members.

# 4.3. Difference between Various Dimensions of Motivation among Different Demographic Samples

This research numbered demographic data, grade, gender, age, major, and political status, as 102, 103, 104, 105, 106, and used 8 dimensions of motivation (self-growth, social demand, self-realization, altruism, dream realization, environmental factor, honor motivation, compensation exchange) as dependent variable. Five demographic data are used as factor to conduct single factor analysis.

#### 4.3.1. Grade

Grades ranging from first year, second year, junior, senior, to first year graduate,

second year graduate, third year graduate, first year PhD, second year PhD were numbered as 1, 2, 3, 4, 5, 6, 7, 8, 9. Single factor analysis used eight dimensions of motivation (self-growth, social demand, self-realization, altruism, dream realization, environmental factor, honor motivation, compensation exchange) as dependent variable, and grades as factor. The results of analysis are shown in **Table A1**.

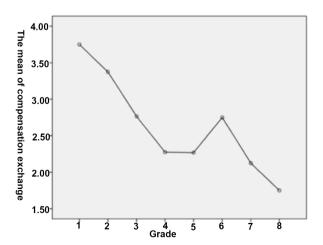
According to **Table A1** and mean graphs, only one dimension, compensation exchange, is both significant (Sig. = 0.044) and having a clear trend, which is to say, different grades have significant difference in the "Compensation Exchange" motivation dimension. The mean of "Compensation Exchange" has the trend with the change of grades shown in the figure below.

According to Figure 4, the general trend is: with the increase of grade, the mean of compensation exchange will decrease, with small volatility, which is to say, volunteers in higher grades have less motivation to pursuit extra points in school evaluation, job opportunity, graduate admission, material rewards as compensation.

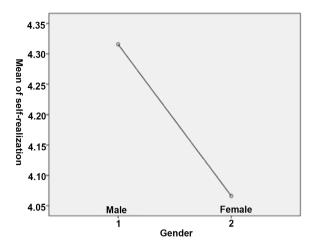
#### 4.3.2. Gender

This research numbered male and female as 1 and 2. It treated eight motivation dimensions (self-growth, social demand, self-realization, altruism, dream realization, environmental factor, honor motivation, compensation exchange) as dependent variables, and gender as factor, to conduct single factor analysis. Results are in **Table A2**.

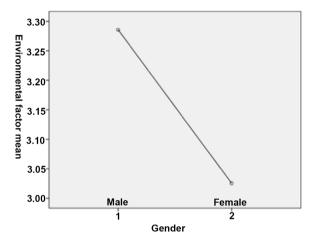
Based on the **Table A2** and mean graphs, only three factors, self-realization (Sig. = 0.022), environmental factor (Sig. = 0.039), honor motivation (Sig. = 0.004), are significant and have clear trends, which is to say, different gender samples have significant difference in the motivation dimensions of self-realization, environmental factor, and honor motivation. The trends of self-realization, environmental factor, and honor motivation are presented in the following graphs (**Figure 5**, **Figure 6**).



**Figure 4.** Trend of compensation exchange mean with regard to grades (Source: questionnaire collection of this research).



**Figure 5.** Trend of self-realization mean with regard to gender (Source: questionnaire collection of this research).



**Figure 6.** Trend of environmental factor change with regard to gender (Source: questionnaire collection of this research).

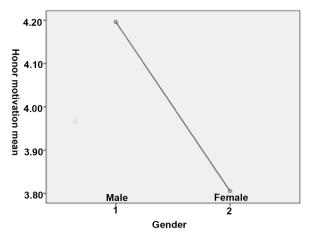
From Figure 5, male students have the general trend with more self realization motivation than female students, which is to say, compared with female students, male students have more motivation to obtain the feeling of satisfaction and achievement, in order to realize themselves, and reflect their values.

From **Figure 6**, the general trend is that male students have stronger motivation in environmental factor than female students, which is to say, when male students register as volunteers, they are more likely influenced by the surrounding environments compared with female students.

**Figure 7** shows that male students have a general trend with higher honor motivation than female students. Consequently, compared with female students, male students want to get more praise and recognition from society.

#### 4.3.3. Age

This research used eight motivation dimensions (self-growth, social demand, self-realization, altruism, dream realization, environmental factor, honor



**Figure 7.** Trend of honor motivation mean with regard to gender (Source: questionnaire collection of this research).

motivation, compensation exchange) as dependent factor, and grade as factor to conduct single factor analysis, with the results in **Table A3**.

According **Table A3**, only one dimension, dream realization, is significant (Sig. = 0.098), but from the mean graph, there is no significant trend of dream realization dimension with age change.

#### 4.3.4. Major

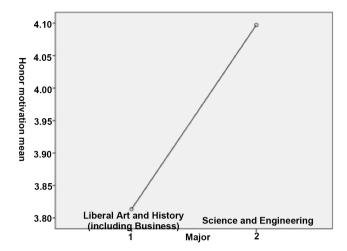
This research numbered liberal art and history major (including economics and management) as 1, and science and engineering major as 2. It also used eight motivation dimensions (self-growth, social demand, self-realization, altruism, dream realization, environmental factor, honor motivation, compensation exchange) as dependent factor, and major as factor to conduct single factor analysis, with the results in **Table A4**.

According to **Table A4** and analyzed mean graph, only one dimension, honor motivation, is significant (Sig. = 0.027), and with clear trend, which is to say, different major samples have significant difference in honor motivation. The trend of honor motivation mean with grade change is presented in the following graph.

According to Figure 8, the general trend is that, students majoring in science or engineering have comparatively higher motivation in honor than students majoring in liberal art and history, which is to say, compared with liberal art and history students, science and engineering students have stronger motivation to get praise from society.

#### 4.3.5. Political Status

This research assigned number 1, 2, 3 respectively to student from neither Communist Youth League nor Communist Party, student from Communist Youth League, and student from Communist Party. Since one of criteria for this volunteer selection is 100% Youth League members or Communist Party members, there is no sample falling into political status 1 (student from neither Communist Youth League nor Communist Party). This research used eight



**Figure 8.** Trend of honor motivation mean with regard to major (Source: questionnaire collection of this research).

motivation dimensions (self-growth, social demand, self-realization, altruism, dream realization, environmental factor, honor motivation, compensation exchange) as dependent factor, and political status as factor to conduct single factor analysis, with the results in **Table A5**.

According **Table A5** and analyzed mean graph, motivation dimension of dream realization (Sig. = 0.064 < 0.1) and honor motivation (Sig. = 0.001 < 0.1) are significant with clear trend, which is to say, different political status samples have significant difference in dream realization and honor motivation. The trends of dream realization and honor motivation mean with political status change are presented in the following graph.

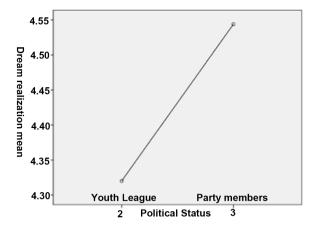
According to **Figure 9**, the general trend is that, Party members have comparatively higher motivation in honor than Youth League members. So, compared with Youth League members, Party members have stronger motivation to make the society more impartial, democratic and better through voluntary activities.

According to **Figure 10**, the general trend is that, Party members have comparatively higher motivation in honor than Youth League members, which is to say, compared with Youth League members, Party members have stronger motivation to get praise from society.

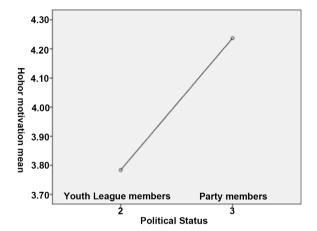
#### 4.4. Relationship between Overall Motivation and Job Satisfaction

This research set demographic data (grade, gender, age, major, and political status, numbered as 102, 103, 104, 105, 106) as controlled variables, overall motivation as independent variable, and job satisfaction as dependent variable, to conduct regression analysis. The result of regression analysis is in **Table A6**.

All demographic variables are not significantly related to "job satisfaction", because significance levels are all higher than 0.1. That is to say, difference in grade, gender, age, major, and political status are not affecting job satisfaction of APEC volunteers.



**Figure 9.** Trend of dream realization mean with regard to political status. (Source: questionnaire collection of this research).



**Figure 10.** Trend of honor motivation mean with regard to political status (Source: questionnaire collection of this research).

According to **Table A6**, with demographic data fixed, the relationship between overall motivation and job satisfaction is very significant (Sig. = 0.000), with a very strong positive correlation (correlation coefficient = 0.486).

### 4.5. Relationship between Each Motivation Dimension and Job Satisfaction

This research numbered demographic data into 102, 103, 104, 105, 106 according to grade, gender, age, major, and political status. These five demographic data are set as controlled variables, 8 motivation dimensions (self-growth, social demand, self-realization, altruism, dream realization, environmental factor, honor motivation, compensation exchange) as independent variables, and job satisfaction as dependent variable, in order to conduct regression analysis. The result of regression analysis is in **Table A7**.

According to **Table A7**, among all the eight motivation dimensions, only altruism has significant relationship with job satisfaction (Sig. = 0.066 < 0.1), with the correlation coefficient of 0.156, which is to say, volunteers with higher altruism motivation are predicted to have higher job satisfaction. On the contrary, all other 7 dimensions (self-growth, social demand, self-realization, dream realization, environmental factor, honor motivation, compensation exchange) of motivation do not have significant relationship with "job satisfaction", because their significance level of regression as independent variables are all greater than 0.1.

### 5. Implications and Limitations

# **5.1.** Recognition Degree among Different Motivation Dimension in All Samples

From Figure 3, in all effective 183 samples, the strongest motivations come from self-growth (mean 4.52 out of 5) and social demand (mean 4.45 out of 5), and the weakest motivation dimensions are compensation exchange (mean 2.61 out of 5) and environmental factor (mean 3.11 out of 5). This indicates that most of volunteers in this year's APEC applied for APEC voluntary service in order to discover own potential, know themselves, improve themselves, enlarge social circle, and know more friends through the participation of voluntary service. At the same time, the motivations out of the pursuit of extra points in school evaluation, job offer, graduate admission, material compensation and other rewards, and out of the impact of surrounding environment, are comparatively weak.

As a one of large conference, events, and exhibition, APEC is a good model to research on volunteers' motivation; And the research is meaningful for the recruitment and training of volunteers in other large events.

In order to improve the motivation of volunteers and realize this motivation in daily work to activate higher motivation of volunteers, APEC administrative department should pay more attention to the recruitment and training of the volunteers for the future large events. For example, during the promotion of volunteers recruiting, it is necessary to emphasize that voluntary work can enhance personal capability, expand social circle, in order to attract more brilliant university students to participate. Comparatively, it is less important to promote the effect on the school evaluation, job opportunity, graduate admission, material compensation, and it is not proper to promote voluntary service for killing time or for the reason of following others. Another example is to train volunteers with the following idea: "Completing voluntary job well can improve capability, help achieve expected objective, and help learn the knowledge you wanted", "Through actively involved in work, one can enlarge personal connection and know more friends who cherish the same ideals and follow the same path". Training should also emphasize the excellence of selected volunteers and growth opportunity in capability, knowledge, and connection. During the training, it is useless to mention any motivation related to extra points, resume, material factors, and environment.

# 5.2. Difference in Overall Motivation among Demographic Data Sample

According to **Table 2**, in the aspect of political status, Party members have stronger overall motivation than Youth League members. With the consideration of this aspect, it is reasonable for large events to consider political status in their volunteer recruiting, since Party members on average may have stronger overall motivation than Youth League members.

# **5.3. Difference of Each Motivation Dimension among Demographic Data Sample**

Firstly, volunteers with higher grade have weaker motivation to pursuit better evaluation, extra points, job opportunities, graduate admissions, material rewards and other compensation. This is possibly because students in higher grades have clearer understanding with themselves, and they will not register for APEC volunteers blindly due to non-important short-term benefit or material temptation.

Secondly, Party members pay more attention to honor motivation and dream realization than Youth League members. Compared with Youth League members, Party members care more about whether to get the praise from society, and also more about making the society more impartial, democratic, and better through voluntary activities. With the combination in Section 5.2, it could be considered in the future to include "Party members preferred" in the selection criterion. On the other hand, motivation to Party members should focus on the social responsibility and honor awareness.

#### 5.4. Relationship between Overall Motivation and Job Satisfaction

According to **Table A6**, after the control of demographic statistics, overall motivation has a very significant relationship with job satisfaction (Sig. = 0.000), and the positive correlation is very strong, with correlation coefficient of 0.486.

Therefore, volunteer motivation is very essential, and the improvement of volunteer motivation can largely enhance their job satisfaction; Job satisfaction is naturally and closely related to work efficiency and work motivation. Volunteer motivation is not only related to a single volunteer, it is related to whether many volunteers are content with voluntary work, and whether they are likely to complete work well. As a result, the future volunteer events should increase emphasis on volunteer motivation. What volunteers want to obtain should be promoted to volunteers, and the organizations should also try best to satisfy their need in capability improvement, social circle enlarge, contribution to society, and pursuit for rewards, but should note that they have different desire degree in each aspect.

For now, there is not much research on the motivation and satisfaction of volunteers from large conference, competition, exhibitions and other large events in China. In the future, scholars should pay more attention to volunteer motivation and satisfaction.

### 5.5. Relationship between Each Motivation Dimension and Job Satisfaction

Altruism has significant relationship with job satisfaction (Sig. = 0.066 < 0.1), with correlation coefficient of 0.156, which is to say, higher motivation of altruism leads to better job satisfaction.

During the process of promoting volunteer registration and benefits of voluntary participation, the organization should not only consider what volunteers care most (*i.e.* analysis in 5.1 "Recognition degree among different motivation dimension in all samples"), but also should consider which aspects when volunteers put their focus and desire on. With the consideration of the two perspectives, volunteer job satisfaction can be largely increased. In this way, organization can better improve their work motivation and efficiency.

In the promotion, apart from the self-growth and social demand mentioned in 5.1, altruism should also be emphasized. When volunteers think they are doing voluntary service for helping others, taking their responsibility, and repaying for society, they can be more satisfied with work and can demonstrate higher motivation and efficiency.

Apart from the innovative result findings, it should be admitted that this research does have limitations. The first limitation is questionnaire quantity. Due to the limitation of funding and materials, the number of questionnaire is still not enough. Ideal questionnaire quantity should achieve 200 effective questionnaires, whereas this research only has effective questionnaires of 183.

The second limitation is regarding how well the questionnaires are completed. It is not known whether each participant has answered all questions with high seriousness. For example, among 186 returned questionnaires, there were 3 invalid ones. 2 of them were incomplete, and 1 was not taken seriously, every question having the same answer choice "5". This may be due to too many questions on questionnaire, tiring work, or no material rewards for taking questionnaires. In the future similar research, it is recommended to provide some material motivation for each survey participants.

#### 6. Conclusions

The objective of this research is to explore the relationship between APEC volunteers' motivation and job satisfaction.

This research adopted methodology of document analysis and questionnaire survey, and categorized volunteer motivation into 8 dimensions: self-growth, social demand, self realization, altruism, dream realization, environmental factor, honor motivation, and compensation exchange. This research selected 200 students from 11 universities to take questionnaire survey, including Beijing International Studies University, Beijing University of Technology, Beihang University, Beijing Institute of Technology, Beijing Union University, Beijing Normal University, Beijing Language and Culture University, China Foreign Affairs University, China University of Geosciences, China Women's University, and

Central University of Finance and Economics, with 183 effective surveys returned.

This research adopted SPSS for data analysis, and has come to the following conclusions: First, the strongest motivation comes from self-growth and social demand, while the weakest motivation dimensions are compensation exchange and environmental factor. Second, Party members have stronger overall motivation than Youth League members; Students with older age and higher grades are more likely to have higher overall motivation than students with younger age and lower grades. Third, different grades, genders, major, political status lead to different motivation dimensions: volunteers with higher grades have less motivation towards extra points for school evaluation, job offer, graduate admission, material rewards, and other compensation. Male volunteers have stronger motivation in self-growth, environmental factors, and rewards motivation. Also, Party members place more value on rewards motivation and dream realization than Youth League members. Fourth, overall motivation has a very strong (B = 0.486) and significant (Sig. = 0.000) positive relationship with job satisfaction. Fifth, the stronger altruism motivation is, the better the job satisfaction is.

At last, this research conducts analysis and discussion on each result conclusion. Although the data quantity and completion rate is not the most ideal, this research does propose recommendations for large events in the future on volunteer promotion, recruiting, selection, training, and motivation.

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### **Appendix**

### ANOVA and Coefficient Tables

**Table A1.** Difference in motivation dimension among different grades.

		ANOVA				
		Sum of squares	df	Mean square	F	Sig.
	Between groups	2.229	7	0.318	0.990	0.440
Self-growth	Within group	55.984	174	0.322		
	Total	58.213	181			
	Between groups	2.716	7	0.388	0.906	0.503
Social demand	Within group	74.538	174	0.428		
	Total	77.254	181			
	Between groups	4.180	7	0.597	1.312	0.247
Self-realization	Within group	79.216	174	0.455		
	Total	83.397	181			
	Between groups	4.396	7	0.628	1.373	0.219
Altruism	Within group	79.563	174	0.457		
	Total	83.959	181			
	Between groups	5.915	7	0.845	1.502	.169
Dream realization	Within group	97.887	174	.563		
	Total	103.802	181			
	Between groups	11.313	7	1.616	2.800	0.009
Environmental factor	Within group	100.422	174	0.577		
	Total	111.735	181			
	Between groups	11.446	7	1.635	2.395	0.023
Honor motivation	Within group	118.803	174	0.683		
	Total	130.249	181			
	Between groups	14.425	7	2.061	2.117	0.044
Compensation exchange	Within group	169.384	174	0.973		
cheminge	Total	183.809	181			

**Table A2.** Difference in motivation dimension among different gender.

ANOVA									
		Sum of squares	df	Mean square	F	Sig.			
	Between groups	0.453	1	0.453	1.413	0.236			
Self-growth	Within group	57.760	180	0.321					
	Total	58.213	181						
	Between groups	0.625	1	0.625	1.468	0.227			
Social demand	Within group	76.629	180	0.426					
	Total	77.254	181						
	Between groups	2.410	1	2.410	5.357	0.022			
Self-realization	Within group	80.987	180	0.450					
	Total	83.397	181						
	Between groups	1.627	1	1.627	3.557	0.061			
Altruism	Within group	82.332	180	0.457					
	Total	83.959	181						
	Between groups	0.182	1	0.182	0.316	0.575			
Dream realization	Within group	103.621	180	0.576					
	Total	103.802	181						
	Between groups	2.627	1	2.627	4.334	0.039			
Environmental factor	Within group	109.107	180	0.606					
	Total	111.735	181						
	Between groups	5.923	1	5.923	8.576	0.004			
Honor motivation	Within group	124.325	180	0.691					
	Total	130.249	181						
	Between groups	1.557	1	1.557	1.538	0.217			
Compensation exchange	Within group	182.252	180	1.013					
	Total	183.809	181						

**Table A3.** Difference in motivation dimension among different ages.

		ANOVA				
		Sum of squares	df	Mean square	F	Sig.
	Between groups	2.113	7	0.302	0.936	0.480
Self-growth	Within group	56.100	174	0.322		
	Total	58.213	181		0.936 0 0.907 0 0.934 0 1.567 0 1.760 0	
	Between groups	2.720	7	0.389	0.907	0.502
Social demand	Within group	74.534	174	0.428		
	Total	77.254	181			
	Between groups	3.019	7	0.431	0.934	0.482
Self-realization	Within group	80.377	174	0.462		
	Total	83.397	181			
	Between groups	4.980	7	0.711	1.567	0.148
Altruism	Within group	78.979	174	0.454		
	Total	83.959	181			
	Between groups	6.864	7	0.981	1.760	0.098
Dream realization	Within group	96.938	174	0.557		
	Total	103.802	181			
	Between groups	2.469	7	0.353	.562	.786
Environmental factor	Within group	109.265	174	0.628		
	Total	111.735	181			
	Between groups	6.484	7	0.926	1.302	.252
Honor motivation	Within group	123.765	174	0.711		
	Total	130.249	181			
	Between groups	4.076	7	0.582	0.564	0.785
Compensation exchange	Within group	179.734	174	1.033		
	Total	183.809	181			

**Table A4.** Difference in motivation dimension among major.

	A	ANOVA				
		Sum of squares	df	Mean square	F	Sig.
	Between groups	0.293	1	0.293	0.909	0.342
Self-growth	Within group	57.921	180	0.322		
	Total	58.213	181			
	Between groups	0.762	1	0.762	1.793	0.182
Social demand	Within group	76.492	180	0.425		
	Total	77.254	181			
	Between groups	0.936	1	0.936	2.042	0.155
Self-realization	Within group	82.461	180	0.458		
	Total	83.397	181			
	Between groups	0.165	1	0.165	0.353	0.553
Altruism	Within group	83.794	180	0.466		
	Total	83.959	181			
	Between groups	0.134	1	0.134	0.232	.631
Dream realization	Within group	103.668	180	0.576		
	Total	103.802	181			
	Between groups	0.000	1	0.000	0.000	0.999
Environmental factor	Within group	111.735	180	0.621		
	Total	111.735	181			
	Between groups	3.500	1	3.500	4.970	0.027
Honor motivation	Within group	126.749	180	0.704		
	Total	130.249	181			
	Between groups	1.204	1	1.204	1.187	0.277
Compensation exchange	Within group	182.605	180	1.014		
	Total	183.809	181			

**Table A5.** Difference in motivation dimension among different political status.

		ANOVA				
		Sum of squares	df	Mean square	F	Sig.
	Between groups	0.618	1	0.618	1.932	0.166
Self-growth	Within group	57.595	180	0.320		
	Total	58.213	181			
	Between groups	0.226	1	0.226	.528	.468
Social demand	Within group	77.028	180	0.428		
	Total	77.254	181			
	Between groups	.449	1	0.449	0.973	0.325
Self-realization	Within group	82.948	180	0.461		
	Total	83.397	181			
	Between groups	0.632	1	0.632	1.364	0.244
Altruism	Within group	83.327	180	0.463		
	Total	83.959	181			
	Between groups	1.962	1	1.962	3.468	0.064
Dream realization	Within group	101.840	180	0.566		
	Total	103.802	181			
	Between groups	0.411	1	0.411	0.665	0.416
Environmental factor	Within group	111.323	180	0.618		
	Total	111.735	181			
	Between groups	8.028	1	8.028	11.823	0.001
Honor motivation	Within group	122.221	180	0.679		
	Total	130.249	181			
	Between groups	1.110	1	1.110	1.094	0.297
Compensation exchange	Within group	182.699	180	1.015		
CACHAIIGE	Total	183.809	181			

**Table A6.** Relationship between overall motivation and job satisfaction.

Coefficient <sup>a</sup>								
	Model		Model		36.11	Model		
	Model	В	Standard error	Trial	Model	Model		
	(Constant)	2.969	0.935		3.177	0.002		
	102	-0.098	0.066	-0.233	-1.483	0.140		
1	103	-0.140	0.093	-0.121	-1.503	0.135		
1	104	0.079	0.049	0.241	1.611	0.109		
	105	0.041	0.088	0.038	0.473	0.637		
	106	-0.016	0.097	-0.014	-0.164	0.870		
	(Constant)	2.187	0.828		2.642	0.009		
	102	-0.008	0.059	-0.019	-0.138	0.890		
	103	-0.077	0.082	-0.067	-0.940	0.348		
2	104	0.017	0.044	0.052	0.388	0.698		
	105	-0.002	0.077	-0.002	-0.028	0.978		
	106	-0.101	0.086	-0.088	-1.179	0.240		
	Overall motivation	0.486	0.067	0.494	7.298	0.000		

a. Dependent variable: Job satisfaction.

**Table A7.** Relationship between each motivation dimension and job satisfaction.

		Coef	ficient <sup>a</sup>			
	Model		Model	Model	Model	Madal
	Model	В	Standard error	Trial	Model	Model
	(Constant)	2.969	0.935		3.177	0.002
	102	-0.098	0.066	-0.233	-1.483	0.140
1	103	-0.140	0.093	-0.121	-1.503	0.135
1	104	0.079	0.049	0.241	1.611	0.109
	105	0.041	0.088	0.038	0.473	0.637
	106	-0.016	0.097	-0.014	-0.164	0.870
	(Constant)	1.948	0.830		2.347	0.020
	102	-0.024	0.058	-0.057	-0.412	0.681
	103	-0.078	0.081	-0.067	-0.953	0.342
	104	0.013	0.043	0.039	0.297	0.767
	105	0.023	0.076	0.021	0.304	0.761
	106	-0.098	0.087	-0.085	-1.128	0.261
2	Self growth	0.115	0.125	0.122	0.922	0.358
2	Social demand	0.104	0.099	0.127	1.049	0.296
	Self realization	0.051	0.072	0.065	0.710	0.479
	Altruism	0.156	0.084	0.198	01.851	0.066
	Dream realization	0.052	0.077	0.074	0.681	0.497
	Environmental factor	0.074	0.064	0.108	1.161	0.247
	Honor motivation	0.026	0.061	0.042	0.433	0.665
	Compensation exchange	-0.060	0.045	-0.114	-1.340	0.182

a. Dependent variable: Job satisfaction.