

# **Research on Algorithms and Modeling for a Transportation Problem Based on Sale Volume**

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**Abstract:** This paper mainly discusses production and transportation based on a certain sales volume as variables for a corporation, namely, for various sale status in different places, how to determine the optimum stock volume, production and transportation in order to maximize the corporation profit. The paper also gives the modeling and solution for such problems.

Key word: transportation problem; sale profit; tableau method

### 1. Present

If there are *m* subsidiaries in *m* different areas as  $A_i$ , the output of a product is  $[a_i, d_i]$  (*i*=1, 2, ..., *m*), respectively. The product are sent to *n* different areas where have *n* shops as  $B_j(j=1, 2, ..., n)$ , and the sale volume  $y_j \sim N(\mu_j, \sigma_j^2)$ . If the product can be sold in a unit term, the profit is  $l_j$  for each product, or else, every product lost  $h_j$ , and the unit freight is  $c_{ij}$  from  $A_i$  to  $B_j$ . Sup pose there is no stock cost, and in order to maximize the corporation profit and minimize the freight, how many products should be produced in every subsidiaries and how many products should be sent to the shops?

#### 2. Analysis the problem

Suppose the transportation is  $x_{ij}$  from subsidiaries  $A_i$  to shop  $B_j$  where i=1, 2, ..., m and j=1, 2, ..., n, then the total freight is

$$\sum_{i=1}^{m} \sum_{j=1}^{n} c_{ij} x_{ij}$$
(1)

And suppose the total stock volume of  $B_j$  is  $S_j$  ( $j = 1, 2, \dots, n$ ), then  $S_j = \sum_{i=1}^m x_{ij}$ , the sale volume

is  $y_j$  in sale areas  $B_j$ , and we have

$$f(y_j) = \frac{1}{\sqrt{2\pi\sigma_j}} \exp\left(-\frac{(y_j - \mu_j)^2}{2\sigma_j^2}\right)$$

And the profit function is  $u_j(y_j, S_j)$ 

$$u_j(y_j, S_j) = \begin{cases} l_j S_j & S_j \le y_j \\ l_j y_j - h_j (S_j - y_j) & y_j \le S_j \\ (j = 1, 2, \dots, n) \end{cases}$$

The expectation of profit in each shop is

$$E[u_{j}(y_{j}, S_{j})] = \int_{-\infty}^{+\infty} u_{j}(y_{j}) \frac{1}{\sqrt{2\pi\sigma_{j}}} \exp\left(-\frac{(y_{j} - \mu_{j})^{2}}{2\sigma_{j}^{2}}\right) dy_{j}$$
  
=  $\int_{0}^{s_{j}} [l_{j} y_{j} - h_{j}(S_{j} - y_{j})] \frac{1}{\sqrt{2\pi\sigma_{j}}} \exp\left(-\frac{(y_{j} - \mu_{j})^{2}}{2\sigma_{j}^{2}}\right) dy_{j}$   
+  $\int_{s_{j}}^{+\infty} l_{j} S_{j} \frac{1}{\sqrt{2\pi\sigma_{j}}} \exp\left(-\frac{(y_{j} - \mu_{j})^{2}}{2\sigma_{j}^{2}}\right) dy_{j}$ 

Because

$$\frac{d\{E[u_j(y_j S_j)]\}}{dS_j} = l_j - (l_j + h_j)\Phi\left(\frac{S_j - \mu_j}{\sigma_j}\right) + h_j\Phi\left(\frac{\mu_j}{\sigma_j}\right)$$

where  $\Phi(t)$  is Standard normal distribution function, and make

$$\beta_j = l_j - (l_j + h_j) \Phi\left(\frac{S_j - \mu_j}{\sigma_j}\right) + h_j \Phi\left(\frac{\mu_j}{\sigma_j}\right)$$

which reflects the expected profit margin.

Suppose 
$$\frac{d\{E[u_j(y_j S_j)]\}}{dS_i} = 0$$

and we can easily solve the function and get the optimal stock volume, signed as  $b_i$ 

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$$\boldsymbol{\beta}_{j}^{*} = \boldsymbol{l}_{j} - (\boldsymbol{l}_{j} + \boldsymbol{h}_{j})\boldsymbol{\varPhi}\left(\frac{\boldsymbol{b}_{j} - \boldsymbol{\mu}_{j}}{\boldsymbol{\sigma}_{j}}\right) + \boldsymbol{h}_{j}\boldsymbol{\varPhi}\left(\frac{\boldsymbol{\mu}_{j}}{\boldsymbol{\sigma}_{j}}\right),$$

so the maximized expect value of shop  $B_i$ 's profit is

$$g_j(b_j) = \beta_j^* b_j$$

The total profit is

$$w = \sum_{j=1}^{n} g_{j}(b_{j})$$
 (2)

and

$$b_j = \sum_{i=1}^m x_{ij} \tag{3}$$

Now the problem converts into: under the condition of (3), how to solve the transportation scheme in order to minimize the total freight (1).

## 3. Modeling

We know that the total transportation from subsidiaries to

shop  $B_j$  is  $b_j = \sum_{i=1}^{m} x_{ij}$ , so the total profit is  $w = \sum_{i=1}^{n} g_i(h_i) = \beta^* h_i$  where

$$\beta_{j}^{*} = l_{j} - (l_{j} + h_{j}) \mathcal{O}\left(\frac{b_{j} - \mu_{j}}{\sigma_{j}}\right) + h_{j} \mathcal{O}\left(\frac{\mu_{j}}{\sigma_{j}}\right)$$

So we have

$$w = \sum_{j=1}^{n} \beta_{j}^{*} \sum_{i=1}^{m} x_{ij}$$
(4)

Now we solve the minimum of freight (1), under the condition of (3), we can get the model:

$$\min z = \sum_{j=1}^{n} c_{ij} x_{ij}$$

$$\begin{cases}
a_i \leq \sum_{j=1}^{n} x_{ij} \leq d_i , i = 1, 2, \cdots, m \\
\sum_{i=1}^{m} x_{ij} = b_j, j = 1, 2, \cdots, n \\
x_{ij} \geq 0, i = 1, 2, \cdots, m; j = 1, 2, \cdots, n
\end{cases}$$
(5)

Mode (5) becomes the transportation problem of product-sale imbalance.

## 4. Solution

Because model (5) is the problem of product-sale imbalance, the virtual subsidiaries  $A_{m+1}$  are added, whose production are

$$a_{m+i} = d_i - a_i$$
 (*i* = 1, 2, ..., *m*)

Another virtual shop  $B_{n+1}$  is added, whose sale volume is

$$b_{n+1} = \sum_{i=1}^{m} d_i - \sum_{j=1}^{n} b_j$$

and  $c_{m+i, j} = c_{ij}, c_{m+i, n+1} = 0, i = 1, 2, \dots, m.$ 

So, model (5) can be transformed into the transportation problem of product-sale balance:

$$\min \ z = \sum_{j=1}^{n+1} \sum_{i=1}^{2m} c_{ij} x_{ij}$$

$$\begin{cases} \sum_{j=1}^{n+1} x_{ij} = a_i \quad , \ i = 1 , 2 , \cdots , 2m \\ \sum_{i=1}^{2m} x_{ij} = b_j \quad , \ j = 1 , 2 , \cdots , n , n+1 \\ x_{ij} \ge 0 \quad , \ i = 1 , 2 , \cdots , 2m ; \ j = 1 , 2 , \cdots , n+1 \end{cases}$$
(6)

Model (6) has been converted into the transportation problem of product-sale balance, thus tableau method can be used to solve.

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